



See our website www.klwines.com

Wine News

The World's Best Wines. The Bay Area's Best Prices!

August 2004

VOL. 25, NO. 8

August

REDWOOD CITY STORE, 3005 EL CAMINO REAL, REDWOOD CITY, CA 94061 • (650) 364-8544 • FAX (650) 364-4687 •
TOLL-FREE (800) 247-5987 • URL: WWW.KLWINES.COM EMAIL: QUESTIONS@KLWINES.COM
SAN FRANCISCO STORE, 638- FOURTH ST. SAN FRANCISCO, CA 94107 (415) 896-1734 • FAX (415) 896-1739

2003 Bordeaux Values

Yes, values. There still are many wines that can be considered a value from this tremendous vintage. What makes these wines exciting to me is that they are priced low enough that you can buy a case and not feel like you just spent your kid's college fund. I believe having a full case of a wine in your cellar is a great chance see how the wine evolves and changes over time. For me, I would take a case of any of these wines, as opposed to one bottle of any one of the first growths. —Trey Beffa

2003 Meyney, St-Estèphe\$21.99

An absolute steal! It is by far the best wine I have tasted from this château. It shows ripe, racy fruit with hints of minerals and spice. The finish is long and the tannins are ripe. It should drink well upon release and will age over 5-8 years.

2003 Carbonnieux Rouge, Pessac-Léognan\$23.99

One of the most successful Pessacs in '03! This wine is packed with flavors of lead pencil, minerals, spice, cedar and cassis. It is extracted and balanced at the same time. Should age very well in a cellar for 10+ years.

2003 d'Aiguilhe, Côtes d'Castillon.....\$24.99

89-91 points Robert Parker, this wine comes from the owner of Canon-La-Gaffelière. Ripe and juicy with flavors of blackberry jam and coffee. Lots of wine for the money.

2003 Haut-Bages-Libéral, Pauillac\$25.99

89-91 points from the *Wine Spectator*! This property sits next to Château Latour! Big, bold and firm, this wine will need a few years in a cellar to help round out; plenty of fruit and complexity to age gracefully. A sleeper!

For up-to-date inventories check our award-winning website:

www.klwines.com

2003 Bordeaux Futures

Read our 16-page *Vintage Report* and check out pages 3 and 5 in this newsletter. Also, check out www.klwines.com.

1999 Brunello and 2000 Barolo and Barbaresco

Check pages 20 and 21 for our complete selection of wines from these incredible vintages in Italy!

Drink Pink!

Provence specialist Mulan Chan warns that too much rosé can be a very good thing. See page 2.

Caymus Vineyards Dinner

Join us September 8 for a memorable evening with Chuck Wagner and his sons Charlie and Joseph and the outstanding wines from Caymus and the Wagner family holdings including Belle Glos and Mer Soleil. Six Cabernets from Caymus will be tasted including the not-yet-released **2002 Caymus Special Selection**. This fabulous tasting and dinner will be held at the Ritz Carlton Hotel in Half Moon Bay. Make reservations on our website or call our stores. Limited to 100 people.

Passionate Portuguese

The Portuguese are passionate people. The three weeks I spent there this spring revealed this passion to me in two disparate areas: soccer and, of course, wine.

Few countries can claim the devotion to soccer the Portuguese have. At least three daily newspapers are dedicated to the sport, and they outsell their counterparts covering more "serious" news. The Portuguese like to play a "beautiful" style of game. Their gracefulness, dramatic ball handling, dazzling passes and creativity are world famous. Winning is critical, but playing beautifully seems to be more important. Perhaps this explains why their past international performances have been less successful than their talent would suggest.

On May 26th, however, a team from Portugal progressed to the finals of the Champion's League tournament, an event pitting the top clubs of Europe against one another. Soccer club F.C. Porto played Monaco, and all Portuguese eyes were glued to the game. I was in Lisbon that day and came across a rustic outdoor tavern with an antique black and white TV set, precariously perched on their patio, tuned to this important match. I ordered a plate of shrimp and a chilled bottle of vinho verde. The wine was perfect on this warm night: zesty, crisp, citrusy, low in alcohol and a perfect foil for shellfish. The wine's slight fizz made it dance across my palate in the most refreshing way. Is there a better value in wine than vinho verde? Try a bottle of the **2002 Encostas do Lima Vinho Verde (\$6.99)** with your favorite seafood dish and experience how delicately pleasurable this wine can be.

The talent-filled team from Porto would go on to win the game, becoming the top club in Europe. Even in Lisbon, where F.C. Porto is considered the archenemy of their local team Benfica, there were all-night celebrations. Horns were honking, voices singing, feet dancing on cobble-stoned streets and old ladies

continued on page 2

In This Issue

	PAGE
ALSACE	15
ANNE PICKETT: SPAIN/CHILE	14
ARGENTINIA	14
AUSTRALIA TRIP	7
AUSTRALIAN/NEW ZEALAND	8, 14
AUSTRIAN WINES	15
BEST BUY WINE CLUB	24
BORDEAUX DINNERS	4
BORDEAUX: 1952-2001	3, 4, 5, 6
BORDEAUX: 2001 FUTURES	5
BORDEAUX: 2002 FUTURES	5
BRUNELLO PRE-ARRIVAL 1999	20
BURGUNDY, RED	19
BURGUNDY, WHITE	18
CABERNET: CALIFORNIA	9, 10, 13
CALIFORNIA: OLD WINES	9
CALIFORNIA RED WINES	9, 10, 12, 13
CALIFORNIA SPARKLING WINES	11
CALIFORNIA WHITE WINES	10, 11, 13
CAYMUS DINNER	1
CHAMPAGNE	17
CHARDONNAY	11, 13
CHILE	14
CLYDE BEFFA: EDITORIAL	3
DIRECT IMPORT BUYS	7
FRENCH REGIONAL WINES	9
GARY WESTBY: CHAMPAGNE	17
GERMAN WINES	15
GREG ST CLAIR: ITALIAN	20
IMPORTS: OLD AND RARE	6
INFORMATION AND HOURS	17
ITALIAN WINES	20, 21
JEFF VIERRA: GERMAN	15
JEFF VIERRA: LOIRE	15
JESSE BECKER	18
JIM BARR: GEMS	16
JIM CHANTELOUP: SOUTHERN HEM	14
JOE ZUGELDER: OLD WINES	16
K&L STAFF	18
KEITH WOLLENBERG: RED BURG	19
LOIRE VALLEY	15
MARCO DEFREITAS	1, 2
MARTIN REYES: DOMESTIC	13
MARVEL STORAGE UNITS	23
MERLOT: CALIFORNIA	12, 13
MIKE PARRIS: ITALY	21
MICHAEL JORDAN: CALIFORNIA	13
MULAN CHAN: FRENCH REGIONALS	2
PINOT NOIR: CALIF, OREGON	12, 13
PORT: OLD AND NEW	6, 9
RALPH SANDS: BORDEAUX	3
RIEDEL GLASSWARE	23
RHÔNE /FRENCH REGIONAL	7, 8, 9
SAN FRANCISCO LOCKERS	23
SAUTERNES	4, 5
SAUVIGNON BLANC: CALIFORNIA	11
SCOTT BECKERLEY: RHÔNE	8
SCREWPULL LEVER PULL	23
SHAUN GREEN	13
SHERRY/MADEIRA	6, 22
SHIPPING AND TERMS	23
SPANISH WINES	14
SPIEGELAU CRYSTAL GLASSES	23
STORAGE LOCKERS	23
STORE HOURS, LOCATIONS	17
SUSAN PURNELL: SPIRITS & MALTS	22
TASTING ROOM DATES	22
TREY: CALIFORNIA	13
VINOtheque STORAGE	23
WINE ACCESSORIES	23
ZINFANDEL: CALIFORNIA	12

continued from page 1

fervently waving Portuguese flags from their balconies. It was touching to behold this tremendous display of national pride that transcended any sense of regional loyalty.

To celebrate their victory I went out on the town, and while I do not, ahem, remember the particulars of the wine I drank that night, I recall it was made from the touriga nacional grape, one of the greatest grape varieties Portugal has to offer. It was a powerful wine, but all that power did not come at the expense of balance. Such a shame so few people are acquainted with the dry table wines of Portugal. A recent flood of investments have dramatically improved quality here and truly interesting world-class offerings are now available that are the antithesis of the cookie-cutter Cab/Merlot/ Chard products that flood retail shelves. I urge you to try the **2001 Chryseia (\$37.99)**, a joint venture from Bruno Prats (of Cos d'Estournel) and the Symington Family. *Spectator* ranked this blend of touriga nacional, touriga franca, tinta roriz and tinta cao as #19 in their top 100 wines of 2003 and tagged 94 points on this jewel. Perhaps these wines are getting noticed after all.

No discussion of Portugal would be complete without mention of their most famous export: Port wine. My favorite Port house is Quinta do Noval, and it was a thrill to drive into the Douro valley to visit this hallowed estate. I shook my head in awe as I tasted my way through the lineup of Ports presented. When Quinta do Noval nails a vintage, uncommon beauty, power and class result. For a fine example from this estate, try the **1985 Quinta do Noval Vintage Port (\$49.99)**, a full bodied, spicy, earthy, fig-y beauty that is fully mature and ridiculously priced for what you get.

As I drove away from the Douro valley, I watched the incredibly steep terraced vineyards pass by. What sort of dedication drives people to cultivate such difficult terrain? Who builds the retaining stone walls barely clinging to these precipitous slopes? Who farms the earth under this torrid heat? The Portuguese are indeed passionate people. —Marco DeFreitas



Mulan's Musings

My uncle Marcel and I were on a pilgrimage to pinkdom. Summer in Provence is the absolute perfect time to drink rosé, and both my uncle and I are fanatics of the pink. So at my suggestion, my uncle took the day off (he likes to take days off), and we decided to drive in search of the perfect rosé. With my mom and my aunt Edwige in the back seat, Marcel and I formalized our plans. We would stop at no fewer than ten different estates and taste, rate, and purchase some fantastic rosés.

I considered myself pretty knowledgeable when it came to rosé. My uncle blew me out of the water. Being a Frenchman, born and raised in Provence, he was weened on the stuff. What I thought to be perfectly tasty stuff, my uncle would quickly critique as either "trop léger" (too light), "trop puissant" (too powerful) or "sans équilibre" (lacking balance). Mon dieu, this rosé stuff was serious, and my head was spinning (we skipped lunch). It was sink or swim time for me, so I decided the only thing to do was to sit back and learn from the master.

By 4 pm we had finished our degustation and sat down to a late picnic in Lourmarin. We rested at the edge of a vineyard on tree stumps and took in the view. Edwige tore off some baguette, my mom unwrapped local cheeses, and Marcel popped open a bottle of Château La Canorgue Rosé. Simple food, a refreshing wine, a gorgeous view and family. To me this is what rosé is all about.

The **2003 Château La Canorgue Rosé (\$10.99)** is composed of both grenache and cinsault and pressed at very low temperatures, which imparts a pale color and a delicate aroma to the wine. This bright and elegant rosé works well on its own or paired with grilled clamari and fresh anchovies.

For more fruity pink, try the **2003 Routas "Rouviere" Rosé (\$8.99)**. Composed of grenache, syrah and cinsault, this has been a huge favorite here at K&L! Bright red currant and Moroccan mint come to mind. At our Bizou/K&L Provencal dinner, chef Loretta Keller paired this with fried squash blossoms stuffed with chevre and tomatoes...wow!

The **2003 Domaine de L'Hortus Pic St. Loup Rosé de Saignée (\$10.99)** is one of my personal favorites. This hearty and vinous wine is deep and rich. Because of the natural heartiness of the grapes (syrah, grenache and carignane) a pissaladiere (onion and olive pizza) would not be out of place. Remember, make the most of your summer...drink pink! A bientot! —Mulan Chan

What to Buy in Bordeaux these Days-Clyde's Picks

I enjoy nothing more than to recommend a fine Bordeaux wine tailored to your individual tastes and interests. In order for me to suggest something perfect for you, however, I must first know a little bit about your typical likes and dislikes, your cellar conditions, your disposal income, your age, etc. I will concentrate on the vintages 1999-2003 for this article. For all of you in the "under 50" age group, you are lucky to be able to pick from any of these five vintages—from the very accessible 1999s and their big brother the 2001s to those big 2000s, the tannic 2002s and the latest, greatest 2003s. Since I fall into the "old baby boomers/war babies" group, I will tell you what I am stocking in my cellar. I love the elegantly styled, fine values from the Left Bank 1999 vintage. Enjoy the **1999 Poujeaux (\$20.99)** and the **1999 Potensac (\$15.99)** over the next few years and throw a few bottles of the **1999 Palmer (Inquire)** into your cellar for enjoyment in five years. 2001 is a vintage I have always loved. It is a bit richer and fuller than 1999, and it is a vintage with great successes in all parts of Bordeaux. These wines are arriving daily, and they are exceptionally well-priced. For current enjoyment don't miss **2001 d'Agassac (\$18.99)**, **2001 Pagodes de Cos (\$24.99)** or **2001 Prieure-Lichine (\$25.99)**. For 5-10 years of cellaring pick up some **2001 Lynch-Bages (\$43.99)**, **2001 Haut-Bailly (\$29.99)**, **2001 Langoa-Barton (\$28.99)** or **2001 Domaine de Chevalier Rouge (\$33.99)**.

If you are young and looking for some "cellar values" try these 2003s: the stunning **2003 Joain-Becot (\$19.99)**, **2003 Grand-Puy-Ducasse (\$24.99)**, **2003 Pedesclaux (\$19.99)**, **2003 Rouget (\$28.99)**, **2003 St. Pierre (\$29.99)** and **2003 Haut-Bages-Libéral (\$25.99)**.

If you are young, have a great cellar and have lots of disposal income try the **2003 Cos d'Estournel (\$139.)**, **2003 Pichon-Lalande (\$98.99)**, **2003 Léoville-Las-Cases (\$169)** and any of the first growths from 2000 or 2003. And, of course, buy them from K&L! —Clyde Beffa Jr

2003 Bordeaux: the Dust Settles after the Gold Rush

I can now see clearly once again, and I am sleeping well. No more talking in my sleep: "Montrose is sold out. Yes, I'm sure." The business of selling real good wine at real good prices to customers that will actually drink the wines is very appealing to me. So it is back to basics, bang for the buck, and 2003 is loaded with wines that deliver just that!

Lets start at the top, the # 1. A great wine and great value is without question **Ch. Pontet-Canet**: It was stunning at every tasting. Loaded with sweet deep purple, incredibly pure, as well as very strong but not overdone. Thick and brisk at the same time with harmonious tannins, truly a great wine in my opinion.

#2. **Ch. Lynch-Bages**: After evaluating 16 vintages of this famous estate, its consistency just blows me away. In some vintages like '89, '90, '95 and 2000 you know from the first sip it is a wine of greatness, and in other vintages like '96, '98, '01 and 2003 it can be a slow developer. But when you taste the wine again in September or the following year, boom, there it is, right on the money. It is a firm well-defined wine of black-red fruit and lots of it with heavily toasted oak.

#3. **Ch. Lafon-Rochet**: This estate has undergone tremendous improvements, and it showed in the 2000 (small amounts left at \$39.99) and the 2003. The old rustic style of Lafon is a thing of the past. Now, it's a serious wine of purity and dark ripe fruit with fine perfume, a wine of elegance and power and a fantastic wine value. Very much like its sister chateau, Pontet Canet, it flies under the radar of the famous estates that have dominated this vintage.

#4. **Ch. Lagrange**: Also on a fantastic roll, maybe even making the perfect style of wine. Never too hard or tannic, loaded with silky red fruit, extremely ripe but not overdone in any way and perfectly balanced while having great taste. A wine you can drink anytime in its life, and you will love it, just like Ch. Margaux! The low price may scare some people, but not me!

#5. **Ch Phelan-Segur**: This Cru Bourgeois is also a shooting star under the radar in St-Estèphe. Stephane Gardinier poured five vintages of his wine in the store a few weeks back. This is a traditionally styled wine of ripe but firm fruit highlighted by an outstanding, classic nose that screams Bordeaux! We sold almost every bottle in the building, and he drew rave reviews as many folks were surprisingly taken by his wine. Further proof that the flashiness of the new world style and the strength of the supposed old world style are really not that far apart. A great tasting wine is a great tasting wine, and every style has its place and can be appreciated by everyone with an open mind and a thirsty palate.

Please feel free to contact me anytime with questions or advise on the wines of Bordeaux at my new extension #2723 or Ralph@klwines.com. Cheers and Go Giants! —Ralph Sands

BORDEAUX 1949-2002

- 1949 Cheval Blanc, St-Emilion\$1399.00**
1970 Mouton-Baronne Philippe\$59.99
1971 Cos d'Estournel, St-Estèphe\$89.99
1976 Trotanoy, Pomerol\$79.99
1986 Cos d'Estournel, St-Estèphe ..\$149.99
Spectacular wine direct from the chateau.
1986 Grand-Puy-Lacoste (1.5L)\$199.99
Right from the property. Old style cabernet.
1986 Haut-Brion, Pessac\$229.00
1986 Lafon-Rochet, St-Estèphe\$64.99
1989 Beausejour-Duffau (1.5L)\$229.00
1989 Gruaud-Larose, St-Julien\$64.99
91 points from the *Wine Spectator* in May '99.
1989 Léoville-Las-Cases, St-Julien..\$149.99
1990 Cos d'Estournel, St-Estèphe ..\$189.99
A zillion points. Direct from the chateau.
1993 Léoville-Las-Cases, St-Julien....\$64.99
90 points Robert Parker.
1993 Léoville-Barton, St-Julien\$39.99
Fabulous value. Aromas of cigar box, currants and spice occupy the nose. Very balanced.
1993 Margaux, Margaux.....\$199.00
1994 Haut-Batailley, Pauillac\$24.99
Lovely wine-plenty of stuffing. Lingering finish.
1994 Mouton-Rothschild\$129.00
1994 Pichon-Baron, Pauillac\$34.99
Robert Parker: "sweet, smoky, cassis-scented nose, supple, round tannin...excellent richness..."
1994 Pichon-Lalande, Pauillac.....\$64.99
91-93 points Robert Parker.
1995 Léoville-Las-Cases, St-Julien..\$149.99
1995 Pichon-Lalande, Pauillac.....\$145.99
Right from the property. Super high point rating.
1996 Cos d'Estournel, St-Estèphe ..\$109.99
Directly from the the chateau.
1996 Ducru-Beaucaillou (1.5L)\$299.99
1996 Latour Haut-Brion, Pessac\$39.99
1996 Léoville-Barton, St-Julien\$59.99
1996 Ormes-de-Pez, St-Estèphe\$29.99
90 points Parker.
1996 Pagodes de Cos.....Inquire
1996 Phélan-Ségur, St-Estèphe.....\$29.99
1996 Pichon-Baron, Pauillac\$49.99
1996 Pichon-Baron, Pauillac (1.5L) \$109.99
Twenty-three dollars less than their 2003!
1997 Angéus, St-Emilion-Fabulous!....\$49.99
1997 Benjamin de Pontet, Pauillac ..\$15.99
Baby Pontet Canet.
1997 Clos-du-Marquis, St-Julien\$29.99
1997 Connetable de Talbot.....\$15.99
1997 Hauts de Pontet, Pauillac.....\$14.99
1997 La Tour Haut-Brion, Pessac.....\$36.99
1997 Phelan Segur, St-Estèphe\$24.99
1997 Pichon-Lalande, Pauillac\$39.99
Parker: "hedonistic, luscious, sexy...with plentiful quantities of roasted herbs, smoky oak, vanillin, and creamy black currant fruit."

BORDEAUX 1949-2002

1997 Poujeaux, Haut-Médoc \$23.99	2000 Couchy Maureze, Mont-St-Em.....Inq	2001 Cantemerle, Médoc \$21.99
Parker: "Undoubtedly a sleeper of the vintage, and probably the finest 1997 cru bourgeois ..."	2000 Cos d'Estournel, St-Estèphe .. \$119.99	2001 Cheval Blanc (1.5L) \$379.00
1997 Réserve de Comtesse Lalande .. \$23.99	2000 d'Armailhac, Pauillac..... \$39.99	2001 d'Agassac, Médoc \$18.99
One of the greatest values for drinking tonight.	2000 Destieux, St-Emilion \$28.99	2001 d'Aiguilhe, Castillon (375ml) \$9.99
1998 Ausone, St-Emilion \$199.00	2000 Ducru-Beaucaillou, St-Julien \$129.95	2001 d'Issan, Margaux 28.99
1998 Cantemerle, Médoc \$21.99	2000 Fleur de Bouard, Lalande-Pom \$44.99	2001 Domaine de Chevalier \$33.99
1998 Carruades de Lafite, Pauillac .. \$41.99	2000 Fournas de Bernadotte, Pauil .. \$16.99	2001 Ferrand-Lartique, St-Emilion .. \$28.99
1998 Dame de Montrose \$18.99	Toasty, coffee aromas. Smooth on palate.	2001 Gazin, Pomerl (1.5L) \$94.99
Aromas of cassis, cigar box, and ripe currant.	2000 Grangeneuve, Pomerol \$29.99	2001 Gigault "Viva" Cotes de Blaye .. \$13.99
1998 Domaine de Chevalier, Pessac.. \$39.99	2000 Grand-Puy-Lacoste, Pauillac.... \$65.99	2001 Haut-Bailly, Pessac (1.5L) \$59.99
Fabulous earthy aromas and flavors. Real wine.	2000 Haut-Brion, Pessac.....Inquire	2001 Haut-Bailly, Pessac..... \$29.99
1998 Haut-Batailley, Pauillac..... \$27.99	2000 Haut-Bages-Libéral, Pauillac.... \$42.99	87-89 points, Parker. Great wine value!
1998 l'Arossée, St-Emilion \$31.99	2000 Haut-Batailley, Pauillac \$44.99	2001 La Croix St Georges, St-Emil.... \$44.99
Just tastes great. Half price sale.	2000 La Clemence, Pomerol \$79.99	2001 l'Arrosée, St-Emilion \$31.99
1998 Léoville-Las-Cases, St-Julien.... \$89.99	2000 La Conseillante, Pomerol \$219.00	2001 Langoa-Barton (1.5L) \$57.99
A zillion points, superb buy.	2000 La Fleur Maillet, Pom (375ml) \$13.99	2001 La Fleur de Bouard \$30.99
1998 Lynch-Bages, Pauillac \$52.99	2000 La Mondotte, St-Emilion \$359.00	2001 La Lagune (1.5L) \$47.99
1998 Lynch-Bages, Pauillac (1.5L) .. \$109.00	2000 Lafite-Rothschild, Pauillac \$429.99	2001 Les Grd Marechaux, Blaye \$9.99
1998 Palmer, Margaux \$69.99	2000 Lafon-Rochet, St-Estèphe \$39.99	2001 La Mondotte, St-Emilion \$187.99
1998 Pavillon Rouge, Margaux \$42.99	2000 Lagrange, St-Julien \$49.99	2001 Les Trois Croix, Fronsac \$14.99
1998 Potensac, Haut-Médoc..... \$18.95	2000 Lamothe Bergeron, Médoc \$15.99	2001 Margaux (1.5L) \$253.99
1998 Réserve de Léoville-Barton \$19.99	Back in again-will sell out quickly.	2001 Meyney, St-Estèphe \$19.99
Meant to cellar a few years. Fantastic value!	2000 La Tour Carnet, Margaux \$27.99	2001 Mondorian, St-Emilion \$16.99
1998 Réserve de Comtesse Lalande .. \$22.99	2000 Latour, Pauillac \$499.00	2001 Pagodes de Cos, St-Estèphe \$24.99
The second wine of Pichon-Lalande. Bargain!!	2000 Léoville-Barton \$139.00	Don't miss this beauty. Fabulous quality.
1999 Branaire-Ducru, St-Julien \$29.99	2000 Léoville-Barton (6L) \$1099.00	2001 Peby Faugeres, St-Emilion..... \$78.99
1999 Cantenac-Brown, Margaux \$29.99	2000 Léoville-Las-Cases, St-Julien .. \$249.00	2001 Potensac, Médoc (1.5L) \$29.99
Fabulous quality for very good price.	2000 Malartic-Lagravière, Pessac..... \$39.99	2001 Pontet-Canet, Pauillac..... \$26.99
1999 Carillon d'Angélus \$29.99	90-92 points from Parker.	Parker, 89-91 points.
1999 Carruades de Lafite, Pauillac .. \$32.99	2000 Margaux, Margaux..... \$469.00	2001 Prieure-Lichine, Margaux \$25.99
1999 Clairefont, Margaux \$16.99	2000 Martinens, Margaux \$21.99	2001 Prieure-Lichine (1.5L) \$50.99
Second wine of Prieure-Lichine. Tastes great.	2000 Meyney, St-Estèphe \$26.99	2001 Vieux Ch Certan, Pom \$109.99
1999 Cos d'Estournel, St-Estèphe \$49.99	2000 Monbousquet, St-Emilion \$129.00	2001 Rol Valentin, St-Emilion (1.5l) \$94.99
1999 Palmer, Margaux Inquire	2000 Mouton-Rothschild, Pauillac..Inquire	<u>White Bordeaux</u>
1999 Potensac, Haut-Médoc..... \$15.99	2000 Palmer, Margaux \$174.99	1995 Dom de Chevalier, Pessac \$79.00
1999 Poujeaux, Moulis \$20.99	2000 Pavie, St-Emilion \$249.00	1998 Haut-Bergey, Pessac \$9.99
Absolutely delicious wine.	2000 Pavillon Rouge, Margaux \$59.99	2000 Chateau "Y" \$149.00
1999 Rés de Léoville-Barton (1.5L) .. \$39.99	2000 Petrus, Pomerol \$1699.00	2000 Smith-Haut-Lafitte, Pessac \$29.99
Rich and powerful.	2000 Pibran, Pauillac \$24.99	2001 Domaine de Chevalier \$67.99
2000 Arnaud, Médoc-Superb. \$17.99	2000 Pichon-Lalande \$159.00	2002 Lynch-Bages \$27.99
2000 Ausone, St-Emilion \$599.00	2000 Pontet-Canet, Pauillac..... \$56.99	2002 Carbonnieux, Pessac \$23.99
2000 Bellegrave, Pomerol..... \$31.99	2000 Potensac, Médoc.....Inquire	
2000 Beychevelle, St-Julien \$49.99	2000 Poumey, Pessac \$29.99	
2000 Camensac, Haut-Médoc \$26.99	2000 Puy Arnaud, Cotes Castillion Inquire	
2000 Cantemerle, Médoc \$29.99	2000 Réserve de Léoville-Barton \$27.99	
One of the great values in 2000.	Fabulous value!	
2000 Carbonnieux, Pessac \$27.99	2000 Roc de Cambes, Bourg..... \$35.99	
2000 Carillon d'Angélus \$42.99	2000 Sociando Mallet, St Estèphe \$42.99	
2000 Carruades de Lafite \$52.99	2000 Tourelles de Pichon-Baron.....Inquire	
2000 Chasse-Spleen, Médoc \$33.99	2000 Trimboulet, St-Emilion \$19.99	
2000 Cheval Blanc, St-Emilion \$559.00	2000 St-Georges Trilogie \$39.99	
2000 Clerc-Milon, Pauillac..... \$54.99	2000 Yon Figeac \$29.99	
2000 Clos de la Vielle Eglise, Pom \$29.99	2001 Angélus, St-Emilion..... \$108.99	
2000 Clos du Marquis, St-Julien \$49.99	2001 Beausejour-Duffau, St-Emilion \$49.95	
2000 Clos Dubreuil, St-Emilion..... \$69.99	2001 Branon, Pessac (1.5L) \$149.99	
2000 Clos Villemaurine, St-Emilion \$32.99	2001 Brillette, Médoc \$15.99	
Super value! Elegant and rounded tannins.	2001 Calon-Ségur, St-Estèphe \$44.99	
	2001 Bon Pasteur, Pomerol \$51.99	

Fête de Bordeaux Dinners

Friday Oct. 22 and Saturday Oct. 23

Bordeaux tastings with Jean Guillaume Prats of Château Cos d'Estournel.

We will taste the 2002 Cos, Lynch-Bages, Léoville-Barton, Langoa-Barton, Ormes de Pez and Marbuzet as well as older vintages from these châteaux including 1989 Cos d'Estournel and 1986 Cos d'Estournel. These 16 wines will accompany delicious five-course dinners. Friday at Spago in Palo Alto, (\$175), and Saturday at the University Club in SF (\$165). Coat and tie. Buy tickets on our website or in our stores.

Don't miss these superb events!

2003 BORDEAUX FUTURES-A COLLECTOR'S VINTAGE

Also check out our 16-page Vintage Report for insight into the vintage and tasting notes. Scores are from The Wine Advocate.

Beausejour-Becot, St-Emilion (90-92)	\$44.99
Beausejour-Duffau, St-Emilion (89-91+)	\$47.99
Bernadotte, Médoc (87-89)	\$18.99
Beychevelle, St-Julien (88-90)	\$32.99
Brane-Cantenac, Margaux (85-88)	\$34.99
Cambon La Pelouse, Haut-Médoc (86-88)	\$14.99
Canon-La-Gaffelière, St-Emilion (87-89)	\$55.99
Cantemerle, Médoc (86-88)	\$19.99
Carbonnieux Rouge, Pessac-Léognan	\$23.99
Carbonnieux Blanc, Pessac-Léognan (90-93)	\$24.99
Chauvin, St-Emilion (90-92)	\$27.99
Chasse-Spleen, Moulis	\$23.99
Chasse-Spleen, Moulis (1.5L)	\$47.99
Clauzet, St-Estèphe (87-88 sleeper).....	\$18.99
Clement-Pichon, Haut-Médoc	\$14.99
Clos de Oratoire, St-Emilion (88-91)	\$35.99
Cos d'Estournel, St-Estèphe (95-98)	\$139.99
d'Armailhac, Pauillac (89-92)	\$27.99
d'Issan, Margaux (88-90+).....	\$31.99
Domaine de Chevalier Rouge, Pessac-Léognan (88-90)	\$31.99
Domaine de Chevalier Blanc, Pessac-Léognan (94-96)	\$59.99
du Tertre, Margaux (90-92)	\$26.99
Ducru-Beaucaillou, St-Julien (93-95)	\$104.99
Duhart-Milon, Pauillac (90-93)	\$31.99
Fombrauge, St-Emilion (90-92).....	\$24.99
Gigault "Cuvee Viva," Blaye (87-89)	\$14.99
Grand-Puy-Ducasse, Pauillac (88-90 sleeper)	\$24.99
Grand-Puy-Lacoste, Pauillac (91-94)	\$43.99
Gruaud-Larose, St-Julien	\$44.99
Haut-Marbuzet, St-Estèphe (89-91)	\$33.99
Haut-Bailly, Pessac-Léognan (87-89)	\$37.99
Joanin-Becot, Côtes de Castillon (90-92)	\$19.99
La Couspaude, St-Emilion (90-92)	\$45.99
La Fleur de Bouard, Lalande-de-Pomerol (88-91)	\$31.99
La Gomerie, St-Emilion (91-94)	\$72.99
La Lagune , Médoc (88-90)	\$32.99
Lafon-Rochet, St-Estèphe (89-91)	\$26.99
Lafite, Margaux, Haut Brion, Mouton and Latour	Inquire
Lagrange, St-Julien (89-91)	\$29.99
Langoa-Barton, St-Julien (88-90)	\$35.99
Lascombes, Margaux (91-93).....	\$36.95
Léoville-Las-Cases, St-Julien (94-96+)	\$169.99
Léoville-Poyferré, St-Julien (94-96).....	Inquire
Les Carmes Haut-Brion, Pessac-Léognan (88-91)	\$44.99
Les Forts de Latour, Pauillac (91-93).....	\$49.99
Lynch-Bages, Pauillac (88-90)	\$54.99
Malartic-Lagravière, Pessac-Léognan (88-91)	\$29.99
Malescot St-Exupéry, Margaux (90-93).....	\$34.99
Monbousquet Rouge, St-Emilion (90-92)*	\$39.99
Nenin, Pomerol (87-89)	\$39.99
Pagodes de Cos, St-Estèphe	\$29.99
Palmer, Margaux (88-91)	\$114.99
Pape-Clément Rouge, Pessac (92-94)	\$76.99
Pedesclaux, Pauillac	\$19.99
Phelan-Segur, St-Estèphe (87-89)	\$26.99

Pichon-Baron, Pauillac (92-94+).....	\$72.99
Pichon-Lalande, Pauillac (93-95)	\$98.99
Pontet-Canet, Pauillac (92-94+)	\$51.99
Potensac, Médoc (88-90)	\$19.99
Poujeaux, Moulis (88-90 sleeper)	\$22.99
Rausan-Segla, Margaux (88-90)	\$49.99
Rouget, Pomerol (87-90 sleeper)	\$28.99
Smith-Haut-Lafitte Rouge, Pessac-Léognan (90-92)	\$39.99
Smith-Haut-Lafitte Blanc, Pessac (92-94)	\$39.99
Sociando-Mallet, Medoc (91-94)	\$39.99
St. Pierre, St-Julien (90-92)	\$29.99
Talbot, St-Julien (88-90)	\$32.99
Troplong-Mondot, St-Emilion (90-92+)	\$39.99

Sauternes: voluptuous like the 1990s

Climens, Barsac (375ml \$37.99)	\$74.99
Coutet, Sauternes (93-96) (375ml \$18.49)	\$34.95
Doisy-Védrières, Sauternes (89-92) (375ml \$14.99)	\$29.99
Guiraud, Sauternes (90-93) (375ml \$21.99)	\$41.99
Lafaurie-Peyraguey, Sauternes (89-93) (375ml \$19.99)	\$39.99
Rayne-Vigneau, Sauternes (86-89) (375ml \$16.99)	\$32.99
Sigalas Rabaud, Sauternes (90-93) (375ml \$16.99).....	\$33.99
Suduiraut, Sauternes (89-93) (375ml \$23.99)	\$45.99

2002 BORDEAUX FUTURES-SUPERB VALUES

Carruades de Lafite, Pauillac.....	\$34.99
Cos d'Estournel, St-Estèphe	\$99.99
Ducru-Beaucaillou, St-Julien (1.5L \$86.99)	\$42.99
Gruaud-Larose, St-Julien.....	\$29.99
Haut-Bailly, Pessac-Léognan	\$31.99
Haut-Brion, Pessac-Léognan.....	\$149.99
La Mission-Haut-Brion, Pessac	\$77.99
Lafite-Rothschild, Pauillac	\$149.99
Langoa-Barton, St-Julien (1.5L \$53.99)	\$27.99
Latour-Martillac, Pessac	\$18.99
Latour, Pauillac	\$179.99
L'Eglise Clinet, Pomerol (1.5L \$159.99).....	\$89.99
Léoville-Barton, St-Julien	\$37.99
Les Forts de Latour, Pauillac	\$49.99
L'Evangile, Pomerol	\$98.99
Lynch-Bages, Pauillac	\$39.99
Malartic-Lagravière, Pessac.....	\$22.99
Malescot St-Exupéry, Margaux	\$28.99
Margaux, Margaux.....	\$119.99
Margaux, Margaux (1.5L)	\$219.99
Mouton-Rothschild, Pauillac	\$139.99
Pape-Clément, Graves	\$49.99
Pavillon Rouge, Margaux (1.5L \$55.99)	\$27.99
Pichon-Lalande, Pauillac.....	\$58.99
Pichon-Baron, Pauillac (1.5L \$79.99)	\$42.99
Pontet-Canet, Pauillac	\$29.99
Vieux-Château-Certan, Pomerol.....	\$59.99

Sauternes

Climens, Barsac (375ml \$24.99)	\$49.99
Doisy-Védrières, Sauternes (375ml \$12.99)	\$22.99
Rieussec, Sauternes (375ml \$20.99)	\$39.99
Suduiraut, Sauternes (375ml \$18.99)	\$37.99

OLD & RARE IMPORTS 1933-1998

We specialize in old and rare wines, and the following pages contain a sampling of our stock. The number after the wine indicates how many bottles were available on July 5, 2004. Check our website for up-to-date inventories. All old wine sales are final. Call us if you have wines for sale that have been properly stored.

	QUANTITY	PRICE		QUANTITY	PRICE
1949 Cheval Blanc, St-Emil	12	\$1,399.00	1981 Grand-Puy-Lacoste	11	\$59.95
1952 Gruaud-Larose, St-Julien	3	\$349.00	1981 Talbot, St-Julien (6L)	1	\$599.00
1955 Potensac, Bordeaux	9	\$125.00	1982 Canon, St-Emilion (1.5L)	1	\$399.99
1959 Latour, Pauillac	2	\$1,399.00	1982 Cheval Blanc, St-Emilion	1	\$749.00
1961 Belair Marquis D'Aligre	7	\$149.95	1982 Clos du Clocher, Pomerol	12	\$59.95
1961 Pape-Clément, Graves	2	\$199.95	1982 de Sales, Pomerol	11	\$79.95
1961 Pichon-Baron, Pauillac	2	\$199.00	1982 Domaine de Chevalier	12	\$79.99
1961 Rausan-Gassies, Margaux	11	\$149.95	1982 Haut-Brion (1.5L)	1	\$899.00
1961 Smith-Haut-Lafitte, Pessac	6	\$199.95	1982 Haut-Bages-Av (1.5L)	5	\$249.00
1964 Margaux, Margaux	11	\$179.95	1982 La Gaffeliere, St-Emilion	12	\$89.95
1966 Branaire-Ducru, St-Julien	3	\$69.95	1982 La Lagune, Haut-Médoc	3	\$129.00
1966 Cos d'Estournel	3	\$179.00	1982 Larmande, St-Emilion	23	\$89.95
1966 Haut-Brion, Graves	12	\$299.00	1982 Larrivet-Haut-Brion	12	\$59.95
1966 La Conseillante	4	\$159.95	1982 L'Arrosée, St-Emilion	12	\$119.00
1966 Lafite-Rothschild	27	\$249.00	1982 Pontet-Canet, Pauillac	12	\$89.95
1966 Latour, Pauillac	2	\$449.00	1983 Larmande, St-Emilion	12	\$59.95
1966 Léoville-Las-Cases	6	\$169.00	1983 L'Evangile, Pomerol	25	\$149.95
1966 Léoville-Poyferré	5	\$99.00	1985 Ducru-Beaucaillou	12	\$119.00
1966 Margaux, Margaux	12	\$249.00	1985 Haut-Marbuzet	12	\$69.95
1966 Vieux-Château-Certan	6	\$149.00	1985 Larmande, St-Emilion	12	\$79.95
1970 Clerc-Milon, Pauillac	5	\$69.99	1985 Léoville-Poyferré	11	\$79.95
1970 Giscours, Margaux	3	\$99.95	1985 Mouton-Rothschild	4	\$269.00
1970 Gruaud-Larose, St-Jul	21	\$79.00	1985 Palmer, Margaux	5	\$159.99
1970 La Mission Haut-Brion	4	\$199.95	1985 Pavie, St-Emilion	10	\$79.95
1970 La Mission (1.5L)	1	\$475.00	1985 Pontet-Canet, Pauillac	11	\$69.95
1970 Lafite-Rothschild	5	\$199.00	1985 Sociando-Mallet	12	\$69.95
1970 Latour, Pauillac	1	\$499.00	1986 Carbonnieux, Pessac	23	\$39.95
1970 Léoville-Las-Cases	3	\$99.99	1986 Chasse-Spleen, Moulis	3	\$69.99
1970 Margaux, Margaux	12	\$199.00	1986 Cos d'Estournel	91	\$149.99
1970 Montrose, St-Est (1.5L)	3	\$299.00	1986 Domaine de Chevalier	11	\$89.00
1970 Mouton-Baronne (1.5L)	3	\$129.95	1986 Grand-Puy-Lacoste (1.5L)	76	\$199.99
1970 Mouton-Rothschild	5	\$249.00	1986 La Dominique, St-Emi	12	\$89.95
1970 Mouton-Baronne Pauillac	31	\$59.99	1986 Lafon-Rochet, St-Est	120	\$69.99
1970 Mouton-Rothschild (1.5L)	2	\$549.00	1986 Petrus, Pomerol	1	\$649.00
1971 Cos d'Estournel	57	\$89.99	1986 Pichon-Lalande (1.5L)	4	\$349.00
1971 Margaux, Margaux	12	\$199.00	1988 Lafite-Rothschild	6	\$249.95
1971 Palmer, Margaux	11	\$129.00	1988 Léoville-Las-Cases	4	\$124.99
1975 Cos d'Estournel	24	\$119.99	1988 Meyney, St-Estèphe	3	\$44.95
1975 Grand-Puy-Lacoste	12	\$69.00	1988 Pichon-Lalande, Pauillac	6	\$169.00
1976 Branaire-Ducru	12	\$49.95	1988 Rausan Segla, Margaux	21	\$79.99
1976 Grand-Puy-Lacoste	12	\$39.95	1988 Talbot, St-Julien	4	\$59.00
1976 La Mission Haut-Brion	3	\$69.95	1989 Beausejour-Duffau (1.5L)	60	\$229.00
1976 La Pointe Pomerol	4	\$39.95	1989 Clos l'Eglise	7	\$89.95
1976 Montrose, St-Estèphe	10	\$69.95	1989 de Sales, Pomerol	22	\$69.00
1976 Trochanoy, Pomerol	22	\$99.95	1989 Domaine de Chevalier	12	\$99.00
1978 Pichon-Lalande, Pauillac	5	\$189.00	1989 Ducru-Beaucaillou	6	\$125.00
1979 Montrose, St-Estèphe	10	\$79.95	1989 Grand-Mayne, St-Emil	11	\$79.00
1979 Pichon-Lalande, Pauillac	8	\$159.00	1989 Gruaud-Larose, St-Jul	55	\$64.99
			1989 Latour, Pauillac	6	\$299.00
			1989 Latour, Pauillac (1.5L)	9	\$529.00
			1989 l'Enclos, Pomerol	3	\$89.95
			1989 Léoville-Barton, St-Jul	24	\$139.00
			1989 Léoville-Las-Cases	75	\$149.99
			1989 Margaux, Margaux	6	\$249.00
			1989 Palmer, Margaux (1.5L)	3	\$425.00
			1990 Clerc-Milon, Pauillac	15	\$89.00
			1990 Cos d'Estournel	65	\$189.99
			1990 Fieuzal, Pessac	5	\$59.00
			1990 Haut-Brion	3	\$329.00
			1990 Léoville-Barton	8	\$139.00
			1990 Mouton-Rothschild	4	\$229.00
			1992 Bellegrave, Pauillac	23	\$16.99
			<u>Sauternes</u>		
			1953 Doisy Daëne, Barsac	21	\$199.00
			1967 Suduiraut (375ml)	17	\$110.00
			1970 Suduiraut, Sauternes	12	\$69.95
			1971 Rieussec, Sauternes	9	\$99.95
			1986 d'Yquem, Sauternes	38	\$279.00
			1988 Coutet (375ml)	13	\$39.95
			1988 d'Arche, Sauternes	10	\$27.99
			1988 Guiraud (375ml)	18	\$25.99
			1988 Suduiraut	11	\$59.95
			1988 Suduiraut (375ml)	17	\$29.95
			1989 Guiraud, Sauternes	147	\$49.99
			1990 d'Yquem, Sauternes	24	\$279.99
			1991 d'Yquem, Sauternes	28	\$159.00
			1996 de Malle, Sauternes	40	\$18.99
			1997 Guiraud, Sauternes	23	\$51.99
			1997 Lafaurie Peyrag (375ml)	35	\$24.99
			1997 Lamothe Guignard, Sauternes (375ml)	62	\$12.99
			1997 Sigalas Rabaud	29	\$37.99
			1998 d'Yquem, Sauternes	39	\$174.99
			1998 d'Yquem (375ml)	20	\$89.99
			<u>Old Madeira and Port</u>		
			1933 Justino Henr Malmsey	4	\$299.00
			1934 Broadbent Verdehlo	7	\$199.00
			1940 Broadbent Sercial	3	\$199.00
			1954 Broadbent Verdehlo	2	\$164.99
			1958 Krohn Colheita	1	\$83.95
			1960 Krohn Colheita	2	\$84.95
			1963 Dow	11	\$199.00
			1963 Taylor	63	\$299.00
			1966 Taylor	11	\$179.00
			1970 Graham	20	\$159.00
			1970 Quinta Noval Nacional	2	\$599.00
			1977 Dow (1.5L)	19	\$179.00
			1977 Gould Campbell (1.5L)	15	\$149.00
			1977 Graham	6	\$129.00
			1982 Quinta Do Noval Nacional	3	\$239.00
			1982 Smith Woodhouse Quinta Madalena	15	\$29.99
			1983 Graham	24	\$79.99
			1983 Graham (1.5L)	17	\$149.00
			1985 Dow (375ml)	9	\$49.95
			1985 Graham	11	\$89.00
			1985 Quinta Do Noval	99	\$49.99
			1985 Taylor	70	\$89.00
			1985 Taylor (375ml)	31	\$49.99
			1989 Krohn Colheita	34	\$19.99
			1992 Smith Woodhouse LBV	46	\$19.99
			1994 Graham	11	\$125.00
			1994 Warre LBV	20	\$22.99

DIRECT BUYS

K&L buys many imported wines directly from the producers or negociants. The advantages of this direct buying are twofold: first, we can taste the wines at the property and negotiate with the seller, often finding wines that are not available in the U.S. market; second, we can get the wines to our value-conscious customers for less. There are no middlemen taking a percentage profit while passing it on through the channels of distribution. You reap the benefits of direct buying by getting outstanding, hand-picked, best-value wines at less-than-normal market prices.

Alsace/Loire Valley

- 2001 Pinot Blanc, Charles Baur.....\$10.99**
2001 Pinot Noir, Charles Baur\$11.99
 Thanks to long maceration, this wine is harmonious and elegant, showing blackberry and soft fruit aromas. Light, spicy with bright aromatics.
- 2002 Riesling, Grand Cru, "Eichberg," Baur.....\$18.99**
 Nuances of peach, Kaffir lime, and guyaba are absolutely intoxicating. This is a spectacular example of Alsatian Riesling.
- 2000 Gewürztraminer, Grand Cru, "Eichberg," Baur\$18.99**
 Very racy and so clean! Ruby grapefruit, jasmine blossom and lychee are popular descriptors for the varietal, and this one's got them in spades. Crushed rock minerality and bright acidity make this gewürz one of the best and brightest.
- 2002 Cave du Haut-Poitou Sauv Blanc de Brizay..... \$9.99**
 A reserve cuvée that is fresh, zippy and palate refreshing. Citric tones.
- 2002 Chinon, Château de Ligre, Pierre Ferrand.....\$10.99**
 Deeply colored and offers exceptional aromas of cassis and cherries.
- 2003 Sancerre Rosé, Franck Millet\$11.99**
2002 Sancerre Blanc, Franck Millet.....\$12.99
2002 Sancerre Rouge, Franck Millet\$13.99
2002 Sancerre Blanc "Insolite," Franck Millet\$19.99
 These wines have just arrived.

White Bordeaux/Red Bordeaux

- 2002 Château Roquefort Blanc, Bordeaux\$9.99**
 This wine is bright with a ripe, grapefruit-to-lime quality on the nose. It finishes brisk, clean and crisp.
- 2002 Château Castres Blanc, Pessac\$14.99**
 St Jean is a quite citric-styled wine, and the Castres is creamy.
- 2002 Château Souvenir, Bordeaux\$9.99**
 Even better than their superb 2000. Just arrived.
- 1999 Seigneurs d'Aiguilhe, Côtes de Castillon\$11.99**
 As smooth as glass with plenty of blackberry fruit.
- 2000 Château Trebiac, Graves\$14.99**
 60% cabernet and 40% merlot. Earthy aromas with red fruit and minerals.
- 2000 Château Brondelle, Graves\$14.99**
 Good minerality on the nose. Earthy flavors.
- 2000 Château Plaisance "Cuvee Alix," Côtes de Bordeaux\$14.99**
 The Tradition is old-style Bordeaux with fine terroir.
- 2000 Château Thieuley Reserve, Bordeaux.....\$17.99**
 An old favorite. We have sold out four times already.
- 2000 Fournas de Bernadotte, Pauillac.....\$17.99**
 This special cuvee is delicious. Made by the Pichon-Lalande crew.
- 2000 Château Bois Martin, Pessac.....\$17.99**
 From the Perrin family of Carbonnieux fame. Toasty, elegant, good stuffing.
- 2000 Château Haut-Baradieu, St-Estèphe.....\$18.99**
 Very drinkable with decanting. Packed with red fruit flavors.
- 2000 Esprit de Cloucher, Pomerol.....\$18.99**
 Nose of black licorice and blackberries. Jammy, lush style. Toasty oak nuances.
- 2000 Château Cantelys Rouge, Pessac-Léognan\$19.99**
 From the Cathiards of Smith-Haut-Lafitte fame.

- 2000 Château de Viaud, Lalande-de-Pomerol.....\$21.99**
 Spicy, lively wine. Rich and ripe. Enjoy over the next ten years.
- 2000 La Parde de Haut-Bailly, Pessac\$23.99**
 Superb value. Second wine of Haut-Bailly.
- 2000 Château Tour Grand Faurie, St-Emilion\$23.99**
 Toasty aromas and great mid-palate sweetness. A great Right Bank value.
- 2000 Château Bellerose Figeac Reserve, St-Emilion.....\$29.99**
 Just arrived. New wave style. Quite ripe and sweet.

Southern France/Rhône

- 2000 Beauges-de-Venise "Chapelle Notre Dame d'Aubune"\$9.99**
 Back in again; super right now. Lots of red berry flavors and some spice.
- 2000 Corbières, Domaine de Trillol.....\$9.99**
 Spectacular value. Tons of black pepper on the palate and nose. Lively, spicy.
- 2003 Vacqueryras "Mas Bouquet"\$9.99**
 Just arrived. New vintage.
- 2000 Château de Gally "Pierre J Crowe," Minervois.....\$11.99**
 Wow! This wine will have devotees. Peppery on the nose and on the palate.
- 2000 Beauges-de-Venise "Cuvée Trias"\$11.99**
 From mountain vineyards, this wine is quite rich and substantial.
- 1999 Corbières "Cuvée Sextant"\$12.99**
 The Sextant is a K&L staple; oaky, spicy, delicious.
- 2002 Muscat Carte d'Or, Vignerons de Beauges-de-Venise\$13.99**
 Honeysuckle aromas that follow to the palate. Perfect balance, super price.
- 2001 Châteauneuf-du-Pape, "Les Amandiers," Chassagne\$19.99**
 Good Blend of toasty oak and black fruit flavors.

Burgundy

- 2002 Bourgogne Chardonnay, Signature, Champy\$12.99**
 A bit of toasty oak, lovely fruit and a nice balance.
- 2002 St-Véran, Domaine Nembrets, Denis Barraud.....\$12.99**
 Wonderful richness, bright fruit and an interesting minerality.
- 2002 Bourgogne Chardonnay, "La Combe," Marc Colin\$16.99**
 Balanced wine, with toasty oak and lovely fruit.
- 2002 Pouilly-Fuissé, Domaine Nembrets, Denis Barraud\$17.99**
 Wonderful minerality combined with ripe, toasty oak notes and great length.
- 2002 St-Aubin, "Charmois," 1er Cru, Marc Colin\$27.99**
2002 St-Aubin, "Murgers Dent de Chien," 1er, M. Colin\$27.99
 Charmois is next to Chassagne-Montrachet and is rich and round, while Dents de Chien, next to Puligny-Montrachet, has richness and minerality.
- 2002 Chassagne-Montrachet, "Enseignères," M. Colin\$36.99**
 Aromatic, finely detailed and powerful.
- 2002 Puligny-Montrachet, "Trezin," Marc Colin\$36.99**
 Fine and focused, with floral nose and lots of elegance.

Club Tours International Presents:

Tour a few of the finest properties in Australia with K&L's own Jimmy Chanteloup, Australian wine buyer. You will travel **15 days Down Under** and visit seven of Australia's top wine growing regions.

For more information on this tour departing from San Francisco October 23 and returning November 6, 2004 visit www.clubtours.com/klwines_aus.htm or call (415) 389-1826.

RHONE VALLEY

2000 Côtes du Rhône, "Classique," Emmanuel.....	\$8.99
Clyde's favorite, made by Emmanuel Bouchard of Valreas fame.	
2002 Syrah, VdP des Côtes Rhodaniennes, Chante Perdrix	\$9.99
2002 Sablet, Domaine de Cabasse "Les deux Anges"	\$9.99
2002 Côtes Luberon, Dom Citadelle "Chataignier"	\$9.99
2002 Côtes du Luberon Blanc, Ch La Canorgue	\$10.99
2003 Côtes du Rhône, de Segries-Serious wine	\$10.99
2001 Lirac Rouge "Cuvee Reserve" de Segries	\$10.99
2001 Côtes du Rhône "Champavins" Grand Veneur	\$11.99
2001 Cabernet Sauvignon, Domaine de la Soumade	\$11.99
One of the better value Cabernets in the store, will cellar well.	
2001 Vacqueyras "Cuvee de l'Ermite," Ch Montmirail	\$14.99
2002 Côtes du Rhône Blanc, Domaine Grand Veneur	\$14.99
2001 Côtes du Rhône Mon Coeur, JL Chave	\$15.99
2003 Viognier, Domaine Grand Veneur	Inquire
2000 Seguret, Domaine de Cabasse "La Casa Bassa"	\$18.99
2001 Côtes du Rhône "Les Poutet," Charvin.....	\$18.99
2001 Rasteau Prestige, Domaine de la Soumade	\$19.99
Sweet with a lush mouthfeel, this Rhône red offers tremendous framboise flavors and length on the palate. Tannins are round and very ripe.	
2001 Châteauneuf, Maucoil	\$19.99
2000 Châteauneuf, Cabrieres "Prestige"	\$19.99
2001 Côtes du Rhône "Violettes," Domaine de la Soumade ..	\$21.99
2000 Crozes-Hermitage "Thalabert," Jaboulet	\$22.95
2001 Gigondas, Domaine de Grapillon.....	\$22.99
2001 Châteauneuf, Domaine de la Pinede-90 Parker points	\$22.99
2001 Châteauneuf, Domaine Grand Veneur.....	\$22.99
2001 Châteauneuf, La Gardine	\$29.99
2001 Châteauneuf, Roger Sabon "Les Olivets"	\$29.99
2002 Condrieu "Cave de Chante," Perdrix	\$29.99
2001 Gigondas "Laurel" Patrick Lessac.....	\$29.99
2000 Cornas "VV" Voge	\$29.99
One of the best. 70-year-old vines. Tons of fruit on the palate. Very peppery.	
1998 Châteauneuf, Maucoil "Privilege"	\$29.99
90-92 points, Parker. Alain Corcia selection with no fining or filtration.	
2001 Châteauneuf, Guigal	\$30.99
2001 Châteauneuf, Domaine Marcoux	\$39.95
2001 Châteauneuf-du-Pape, Sabon "Reserve"	\$39.99
2000 Cornas "La Louvee," Jean Luc Colombo.....	\$48.99
2000 Châteauneuf, "Cuvee Arnaud," Cabrières	\$49.99
1999/2000 Hermitage La Chapelle, Jaboulet.....	\$49.99
2001 Rasteau "Fleur de Confiance," Domaine Soumade	\$49.99
Exotic spice on nose and palate. Extremely ripe and port like. 92+ points Parker.	
2001 Hermitage Blanc, JL Chave	\$99.99
2000 Côte Rôtie "Château d'Ampuis" Guigal	\$139.99

Hot Stuff for August!

- 2000 Crozes-Hermitage JC Fayolle "Le Grand Seguire" (\$17.99)**
This little gem from the northern Rhône is a 100% pure, unadulterated syrah pleasure. Spicy red and black fruits mix with peppery and rustic notes. Eminently drinkable, and will pair well with grilled meat.
- 2000 Côte-Rôtie, Domaine Duclaux (\$34.99)** Wine number two from the north is an elegant contrast to the Crozes-Hermitage. More delicate in style, the Domaine Duclaux is understated with raspberry, currant and red cherry fruits, anise and a faint whiff of herbs.
- 2001 Gigondas, Raspail-Ay "Reserve" (\$19.99)** Over the past several years, this wine has been at the top of our list not just as a wine from

SOUTH AFRICA/NEW ZEALAND/AUSTRALIA

South Africa

2003 Neil Ellis "Sincerely" Sauvignon Blanc	\$10.99
2002 Glen Carlou Chardonnay, Paarl-91 points, <i>Spectator</i>	\$10.99
2002 Porcupine Ridge Shiraz	\$10.99
2002 Goats do Roam Villages Red.....	\$11.99
2001 Brampton Cabernet/Merlot	\$12.99
2003 Neil Ellis Groenekloof Sauvignon Blanc	\$13.99
2003 Thelma Sauvignon Blanc	\$14.99
2001 DeWaal Pinotage.....	\$15.99
2002 Goat-Roti, Fairview	\$15.99
2000 Waterford Cabernet Sauvignon, Stellenbosch	\$21.99
2000 Rustenberg John X Meriman	\$22.99
2002 De Toran Fusion V	\$24.99
2002 Fairview Paarl The Beacon Shiraz	\$29.99
2002 Fairview Jakkals Fontein Shiraz, Swartland.....	\$29.99
2001 Rust en Verde Estate Red	\$31.99

New Zealand

2003 Kirkham Peak Sauvignon Blanc, Marlborough	\$10.99
2003 Lawson's Dry Hills Sauvignon Blanc	\$12.99
2003 Forefathers Sauvignon Blanc, Marlborough	\$12.99
2003 Thornbury Sauvignon Blanc, Marlborough	\$13.99
2003 Konrad Sauvignon Blanc, Marlborough	\$14.99
2003 Huia Sauvignon Blanc, Marlborough	\$14.99
2003 Neudorf "Nelson" Sauvignon Blanc	\$17.99
2003 Seresin Sauvignon Blanc, Marlborough	\$17.99
2002 Huia Pinot Noir.....	\$19.99

Australia

2002 Wirra Wirra Scrubby Rise Shiraz	\$8.99
2003 Wishing Tree Shiraz	\$8.99
2002 Fifth Leg Red.....	\$9.99
2001 Wynn's Coonawara Shiraz	\$9.99
2000 Grant Burge Cameron Vale Cabernet Sauvignon	\$9.99
2002 Thorn-Clarke "Terra" Barossa Shiraz	\$9.99
2003 Cape Mentelle Sem-Sauvignon Blanc.....	\$11.99
2002 Coldstream Hills, Yarra Valley	\$12.99
2002 Water Wheel "Memsies" Benigo, Victoria	\$12.99
2001 Ross "Northridge" Shiraz, Barossa.....	\$13.99
2001 Ringbolt Cabernet Sauvignon, Margaret River	\$13.99
2001 d'Arenberg "Footbolt" Shiraz, McLaren Vale.....	\$13.99
2002 Peter Lehmann Clancey's Red	\$13.99
2000 Knight Granite Hills Shiraz, Victoria	\$19.99
2002 Heathvale Eden Valley Shiraz	\$23.99
2002 Branson Coach House "Grenock Block" Shiraz.....	\$39.99
2002 d'Arenberg "Coppermine Road" Cabernet.....	\$56.99

Gigondas but as one of our top Rhône picks overall. No doubt that many of you will recognize the label. A very ripe nose of boysenberries, chocolate and violets. In the mouth, dark plums, currants, light tobacco and a fine finish with minerality. 91 points Stephen Tanzer.

2002 Domaine La Sauvageonne "Les Ruffes" Coteaux du Languedoc (\$10.99) This big, juicy wine has a nose of raspberries and subtle nutmeg and cinnamon. In the mouth, red plum and cassis fruit that coats the palate but still has a nice touch of acidity. A blend of 40% syrah, 40% grenache, 15% cinsault and 5% carignan. Inexpensive enough for everyday drinking! Cheers!
—Scott Beckerley

FRENCH REGIONAL

2000 Ch Haut Lignieres "Romy"	\$7.99
2003 Le Roc Rosé	\$7.99
2002 Picpoul de Pinet, H Beaulieu	\$7.99
2003 Routas "Rouviere" Rosé.....	\$8.99
2001 Cost de Nimes, Moulin d'Eole....	\$9.99
80% syrah, 20% grenache. Lingering finish.	
2001 La Colline Bergerac Rouge	\$9.99
2002 Mas Grand Plagniol Tradition ..	\$9.99
2002 Clos Paulilles, Collioure Rosé	\$9.99
2003 Cotes de Provence Rosé, Ch Marouine	\$10.99
2003 Domaine de l'Hortus, Pic St Loup Rosé	\$10.99
2002 Dom La Sauvageonne "Les Ruffes" Coteaux de Languedoc.....	\$10.99
2003 Domaine Triennes Viognier	\$10.99
2002 Dom Des Terres Blanche Coteaux d'Aix en Provence	\$11.99
2001 des Perrieres Costiers de Nimes	\$12.99
2000 Banyuls "Rimage," Cave de l'Abbe Rous (500ml)	\$14.99
2000 Domaine Clavel "La Copa Santa" Coteaux de Languedoc.....	\$14.99
2001 Jurancon "Marie" C. Hours	\$14.99
2001 Corbieres, Grand Cuvee, Castelmaure-New wave, tons of fruit ..	\$14.99
2001 Collioure, Dom de Baillaury	\$17.99
1996 Domaine Fontanel Rivesaltes ..	\$18.99
1999 Baron d'Arques, Vin de Pays	\$19.99
2000 des Paulilles Collioure Rouge..	\$19.99
1999 Bunan Moulin Costes Bandol ..	\$20.99
2001 Ch de la Negly "La Falaise"	\$21.99
2002 Jurancon "Clos Uroulat," Moelleux Charles Hours	\$22.99
2000 Ch Rouviere Bandol	\$29.99
2000 Domaine de Trevallon, VdP	\$37.95
Huge with black cherry fruit and chocolate.	
2001 de Mas Blanc "Les Junquets"	\$39.99
2000 Domaine Bunan Moulin des Costes "Charriage" Bandol	\$59.99

NEW PORT

1997 Ramos Pinto LBV	\$12.99
1997 Dow LBV	\$16.99
1997 Warre	\$39.99
1998 Niepoort LBV.....	\$14.99
2000 Croft	\$49.99
2000 Dow	\$58.99
2000 Niepoort.....	\$57.95
2000 Quinta Noval "Silval"	\$34.99
2000 Taylor	\$79.99
Quinta do Tedo Finest Ruby Res	\$16.99
Smith Woodhouse Lodge Reserve	\$11.99
Smith Woodhouse 10-yr-old Tawny..	\$19.99
Dow "Trademark"	\$13.99
Dow 20-yr-old Tawny	\$39.95
Quinta do Noval 40-yr-old Tawny	\$99.99

OLD & RARE CABERNET

	QUANTITY	PRICE		QUANTITY	PRICE
1958 Beaulieu Vineyard PR	12	\$799.00	1986 Diamond Creek VH	3	\$129.00
1958 Charles Krug VS	10	\$499.00	1986 Diamond Crk VH(1.5L) ..	6	\$289.95
1964 Beaulieu Vineyard PR ..	11	\$129.00	1986 Diamond Creek VH (9L) 1	\$1,599.00	
1964 Charles Krug VS	3	\$89.95	1986 Dominus Napa	13	\$125.00
1965 Beaulieu Vineyard PR	3	\$99.95	1986 Opus One	12	\$225.00
1966 Mayacamas	3	\$129.95	1986 Pahlmeyer Caldwell(1.5L)2	\$249.00	
1967 Heitz Martha's	2	\$199.00	1986 Robert Mondavi Res	4	\$109.00
1967 Ridge Monte Bello	1	\$199.95	1986 William Hill Reserve	4	\$69.00
1968 Souverain Napa Valley	4	\$99.95	1987 Beaulieu PR (3L)	1	\$499.00
1969 Ridge Monte Bello	1	\$249.95	1987 Beaulieu Vineyard PR	5	\$89.95
1970 Heitz Martha's	1	\$399.00	1987 Diamond Creek VH	3	\$139.00
1970 Souverain Napa Valley	3	\$69.95	1987 Niebaum "Rubicon"	3	\$89.95
1971 Beaulieu Vineyard PR	5	\$99.95	1987 Robert Mondavi Res (3L) 1	\$599.00	
1973 Beaulieu Vineyard PR ..	22	\$79.95	1987 Spring Mountain	24	\$64.99
1973 Heitz Martha's	5	\$179.95	1988 Diamond Creek VH	3	\$69.95
1974 Robert Mondavi Napa	9	\$59.00	1988 Dominus Napa	4	\$89.95
1975 Robert Mondavi Res	11	\$79.95	1988 Kenwood Artist (6L)	1	\$599.00
1976 Jordan Alexander Valley 10	\$89.95		1988 Robert Mondavi Res	5	\$69.00
1977 Beaulieu Vineyard PR ..	51	\$89.95	1988 Spottswoode Napa	13	\$89.00
1978 Beaulieu PR (6L)	1	\$999.00	1989 Diamond Creek VH (3L) 1	\$379.95	
1979 Kenwood Artist (6L)	1	\$899.00	1989 Philip Togni Napa	47	\$99.95
1980 Kenwood Artist (6L)	1	\$799.00	1989 Spottswoode Napa	15	\$99.00
1981 Caymus SS Napa (1.5L)	2	\$469.95	1990 Beaulieu Vineyard PR	5	\$79.95
1981 Kenwood Artist (6L)	1	\$799.00	1990 Diamond Creek GM	3	\$125.00
1982 Diamond Creek VH(1.5L)1	\$225.00		1990 Diamond Creek RRT.....	3	\$125.00
1982 Kenwood Artist (9L)	1	\$799.00	1990 Diamond Creek VH	4	\$129.00
1982 Opus One Napa	1	\$225.00	1990 Hess Reserve Napa	7	\$89.95
1982 Spottswoode Napa	4	\$89.00	1990 Robert Mondavi Res (3L) 1	\$529.00	
1983 Diamond Creek VH	3	\$69.95	1990 Spottswoode (1.5L)	6	\$289.00
1983 Kenwood Artist 6L	2	\$499.00	1991 Anderson's Conn Valley 9	\$89.00	
1984 Beaulieu Vineyard PR	58	\$84.99	1991 Beaulieu Vineyard PR ..	20	\$69.95
1984 Beringer PR Napa	5	\$119.00	1991 Caymus Napa	9	\$99.00
1984 Diamond Creek VH (3L) 1	\$599.95		1991 Joseph Phelps Insignia	6	\$129.00
1984 Diamond Creek VH	3	\$129.00	1991 Laurel Glen Sonoma	11	\$69.00
1984 Girard Reserve Napa	12	\$59.95	1991 Sattui Mario's Reserve	8	\$59.95
1984 Kenwood Artist (6L)	1	\$999.00	1991 Spottswoode Napa (1.5L) 6	\$269.00	
1984 Mount Veeder	5	\$39.95	1991 Trefethen Library (1.5L) ..	4	\$89.95
1984 Opus One Napa	4	\$199.00	1991 Trefethen Reserve	3	\$59.95
1984 Silver Oak AV (5L)	1	\$899.00	1992 Anderson's Conn Valley 12	\$79.00	
1985 Beaulieu Vineyard PR	5	\$99.95	1992 Beaulieu Vineyard PR	4	\$79.95
1985 Caymus Estate Napa	10	\$149.00	1992 Grace Family (1.5L).....	1	\$699.00
1985 Diamond Creek GM	4	\$125.00	1992 Kunde Reserve Sonoma 20	\$29.99	
1985 Diamond Creek RRT (3L)1	\$599.00		1992 Newton	10	\$69.95
1985 Diamond Creek VH	3	\$129.00	1992 Silverado Napa	8	\$39.95
1985 Diamond Creek VH (3L) 1	\$599.00		1992 Spottswoode (1.5L)	12	\$225.00
1985 Dominus Napa	4	\$149.00	1992 Spottswoode Napa	11	\$99.00
1985 Girard Reserve Napa	4	\$59.95	1993 Beaulieu Vineyard PR ..	10	\$79.95
1985 Heitz Bella Oaks Napa	4	\$79.00	1993 Dunn Howell Mountain ..	6	\$119.00
1985 Heitz Martha's (1.5L).....	1	\$799.00	1993 Jordan Alexander Valley 3	\$59.95	
1985 Long Vineyards	5	\$79.95	1993 Kunde Reserve Sonoma 11	\$29.99	
1985 Opus One Napa	2	\$249.00	1993 Robert Mondavi Res	16	\$89.00
1985 William Hill Reserve	3	\$59.00	1993 Silver Oak AV	4	\$110.00
1986 Beaulieu Vineyard PR ..	39	\$99.99	1993 Silverado	6	\$29.95
1986 Diamond Creek GM(12L) 1	\$1,999.00		1994 Abreu Napa Valley	2	\$269.00
1986 Diamond Creek GM	3	\$125.00	1994 Corison	13	\$79.00
1986 Diamond Creek GM (1.5L)6	\$289.95		1994 Jordan AV	7	\$79.99
1986 Diamond Crk RRT (1.5L) 6	\$279.00		1994 Kathryn Kennedy	6	\$129.00
			1994 Ridge Monte Bello	6	\$129.00

CABERNET SAUVIGNON

1999 Benziger "Imagery" Ash Crk....\$19.99
 1999 Beringer Private Res, Napa\$79.98
 1999 Dunnewoode, Napa\$8.99
 1999 Heitz "Martha's Vineyard"\$114.00
 1999 Kenwood "Artist Series"\$49.99
 1999 Lancaster, Alexander Valley\$44.99
 2000 Altamura, Napa\$54.99
 2000 Amici Napa Red\$34.99
 2000 BV Tapestry\$28.98
 2000 Crocker Starr "Stone Place".....\$42.99
 2000 Ch Montelena, Napa\$31.98
 2000 Cloverdale Ranch, Alex Valley \$18.99
 2000 Dominus, Napa\$64.98
 A forward style for Dominus! Drinks well now.
 2000 Heitz, Napa\$29.99
 2000 Hess Collection, Napa\$29.99
 2000 Honig, Napa\$27.99
 2000 Jordan, Alexander\$39.99
 2000 Joseph Phelps "Insignia"\$84.99
 2000 Melka "Metisse"\$49.99
 2000 Merryvale "Profile"\$59.99
 2000 Miner, Napa\$44.99
 2000 Mount Eden, Santa Cruz\$24.99
 2000 Mount Eden Old Vine Res\$49.99
 2000 Napanook, Dominus\$29.99
 2000 Niebaum Coppola Rubicon\$79.98
 2000 Quintessa, Rutherford\$84.98
 2000 Raymond Reserve, Napa\$24.99
 2000 Paul Hobbs "Beckstoffer"\$64.99
 2000 Roth Alexander Valley Red\$19.99
 Small-production, single-vineyard blend with ready-to-drink black cherry, mocha and spice.
 2000 Rudd Jericho Canyon.....\$59.99
 2000 St Clement "Oropas"\$32.99
 2000 Sagelands, Washington\$9.99
 2000 Spring Mountain Estate.....\$29.98
 2000 Staglin, Napa\$79.99
 2000 Talomas Cab/Merlot\$10.99
 2001 Alexander Valley\$11.98
 2001 Amici, Napa\$34.99
 This wine shows lightly toasted cedary oak, a hint of coffee bean and bittersweet chocolate.
 2001 BR Cohn, California\$12.99
 2001 Bacio Divino Napa Red\$69.99
 2001 BV, Rutherford.....\$19.99
 2001 Benziger, Sonoma\$12.99
 2001 Benziger "Tribute"\$49.99
 2001 Branham, Napa\$34.99
 2001 Buehler Estate, Napa\$24.98
 2001 Cain "NV1 Cuvee"\$21.99
 2001 Cakebread, Napa\$49.99
 2001 Caymus, Napa\$64.99
 2001 Chappellet "Signature"\$36.99
 2001 Charles Krug, Napa\$15.99
 2001 Clos Pegase, Napa\$24.98
 2001 Ch St Jean, Sonoma.....\$ 19.98
 2001 Chimney Rock, "Stag's Leap" ..\$44.99
 2001 Darioush, Napa\$59.99

2001 Dynamite, California.....\$11.98
 2001 Echelon, California\$8.99
 2001 Far Niente, Napa\$79.99
 2001 Flora Springs "Trilogy"\$44.99
 92-94 points *Spectator*: "An elegant, stylish wine that succeeds with finesse and grace."
 2001 Flora Springs, Napa\$21.99
 2001 Franciscan, Oakville\$18.99
 2001 Frog's Leap, Napa.....\$29.99
 2001 Gallo Sonoma\$9.99
 2001 Geyser Peak, Alexander Val.....\$11.99
 2001 Groth, Napa\$41.99
 2001 Hanna, Alexander Valley.....\$21.98
 2001 Hawk Crest, California\$9.99
 2001 Hess Estate, Napa.....\$16.98
 2001 Hess Select, California.....\$11.99
 2001 Hogue, Columbia Valley\$6.99
 2001 Hewitt, Rutherford\$69.99
 2001 Jackson Ridge, Napa\$28.99
 2001 Joseph Phelps, Napa.....\$38.98
 2001 Kalinda, Alexander Valley.....\$17.99
 WOW! Remember the '97 Kalinda Rutherford?
 2001 Katheryn Kennedy Small Lot ..\$49.99
 2001 Lail "Blueprint," Meritage\$37.99
 2001 Livingston Moffett "Stanley's" \$24.99
 2001 Louis Martini, Napa.....\$17.99
 2001 Long Vineyards, Napa\$49.99
 2001 Lyeth Meritage\$12.99
 2001 Melka "CJ," Napa\$36.99
 2001 Merryvale "Starmont," Napa\$19.99
 2001 Paul Hobbs, Napa\$58.99
 2001 Pine Ridge "Stag's Leap"\$59.98
 2001 Pine Ridge Rutherford.....\$31.98
 2001 Provenance, Rutherford\$27.99
 2001 Robert Mondavi Napa (375ml) \$12.99
 2001 Robert Sinskey Cabernet Frnc..\$32.99
 2001 Rodney Strong, Sonoma\$11.99
 2001 S. Anderson Claret.....\$24.99
 2001 Serdonis, Howell Mountain.....\$56.99
 2001 Silo, Napa\$29.99
 2001 Spring Mountain "Elivette"\$69.98
 2001 St Francis, Sonoma\$14.99
 2001 Stag's Leap Cellars "Artemis" ..\$39.99
 2001 T Vine "Monte Rosso"\$47.99
 2001 Terra Valentine, Napa\$26.99
 100% estate grown fruit from Spring Mountain! Tremendous depth of fruit and balance.
 2001 Turnbull, Napa.....\$29.99
 2001 Vine Cliff, Napa\$34.99
 2001 Whitehall Lane, Napa\$34.98
 2001 Whitehall Lane Reserve.....\$64.99
 2001 York Creek Meritage\$39.99
 2001 ZD, Napa\$29.99
 2002 Avalon, Napa\$9.99
 2002 Avila, Santa Barbara\$8.99
 2002 Blackstone, California\$7.99
 2002 Joel Gott, California\$13.99
 2002 Liberty School, California\$11.99

2002 McManis, California\$8.99
 2002 Purisima Canyon, North Cst.....\$9.99
 Nice cassis flavors, tons of chocolate on the palate. Great for a Sunday barbecue with friends.
 2002 Ravenswood Vintners Blend\$7.99
 2002 Stephen Vincent, California\$8.99
 2002 Turnbull Old Bull Red.....\$14.99
 2002 Twenty Bench, Napa\$14.99

DOMESTIC REDS

2000 Araujo "Eisele" Syrah\$74.99
 2001 Andrew Murray "Rrstd Slope" . \$26.99
 2001 Bogle "The Phantom" Red\$12.99
 2001 Di Bruno Sangiovese\$18.99
 2001 Dom Chandon Pinot Meunier . \$26.99
 2001 Edmunds St John Syrah.....\$16.99
 2001 EXP Dunnigan Hills Syrah.....\$10.99
 2001 Gargiulo "Aprile" Sangiovese ...\$23.99
 2001 J.D. Bryan "Les Trois Fres"\$16.99
 2001 JC Cellars Rockpile Syrah.....\$34.99
 2001 Martella "Hammer" Syrah\$19.99
 2001 Palmina Nebbiolo\$29.99
 2001 Panza Napa Petite Sirah.....\$39.99
 2001 Purisima Cnyn Dry Crk Syrah...\$9.99
 Just arrived! Tons of wine for the price.
 2001 Unti Dry Creek Syrah\$25.99
 2002 Cline "Ancient" Mourvèdre.....\$12.99
 2002 Ehrhardt Clarksburg P Sirah ...\$18.99
 2002 Girard Napa Petite Sirah\$21.99
 2002 Jaffurs "Stolpman" Grenache ...\$23.99
 2002 Ojai Santa Barbara Syrah\$22.99
 2002 Palmina Bien Nacido Barbera ..\$24.99
 2002 Rock Rabbit Cento Coast Syrah ..\$9.99
 2002 Shooting Star Lemberger.....\$10.99
 2002 Vinum Cellars Petit Sir "Pets" ..\$10.99
 2002 Wild Hog Carignane.....\$21.99

DOMESTIC WHITES

2001 Au Bon Climat "Hildegard" ..\$27.99
 2001 Chalone Pinot Blanc.....\$21.99
 2001 Signorello "Seta"-91 pts, Parker! ..\$22.99
 2002 Alban Estate Viognier.....\$27.99
 2002 Au Bon Climat Pin Blanc/Gris..\$12.99
 2002 Ch Ste Michelle "Eroica"\$18.99
 2002 Conundrum\$21.99
 2002 Esterlina Dry Riesling\$11.99
 2002 Flora Springs "Soliloquoy".....\$17.99
 2002 Ken Wright F.H. Pinot Blanc....\$19.99
 2002 Kirkham Peak Semillon.....\$8.99
 2002 Tablas Crk "Cote de Tablas"\$24.99
 2002 Vinum Cellars CNW Chenin\$8.99
 2003 A to Z Willamette Pinot Gris....\$10.99
 2003 Chehalem Res Dry Riesling.....\$16.99
 2003 Etude Napa Pinot Gris.....\$21.99
 2003 Husch Gewürztraminer.....\$11.99
 2003 Miner Family Viognier\$18.99
 2003 Ponzi Oregon Pinot Gris\$11.99
 2003 Smith Madrone Riesling.....\$15.99

CHARDONNAY

2000 Kendall-Jackson Great Estates..\$14.99	90 points from Robert Parker:
2001 Artesa, Carneros\$11.99	
2001 Beringer Private Reserve\$26.98	
2001 Bernardus\$14.99	
2001 Buehler, Russian River.....\$8.99	88 points <i>Wine Spectator!</i> Great Value!
2001 Chalone Estate\$19.98	
2001 Ch Montelena, Napa\$25.98	
2001 Cuvaision, Carneros\$13.99	
2001 Dehlinger Estate, RR\$24.99	
2001 Dom Serene Clos du Soleil Wil \$34.99	
2001 Domaine Chandon, Carneros ..\$19.99	
2001 DuNah Sapphire Hill, RR\$32.99	
2001 Grgich Hills, Napa\$26.99	
2001 Handley, Anderson Valley\$13.99	
2001 Harrison, Napa\$29.99	100% barrel fermented, 100% malolactic fermentation and stirred weekly "sur lies" for seven months. This wine is rich and decadent!
2001 Jordan, Russian River\$19.98	
2001 Joseph Phelps, "Ovation"\$34.98	
2001 Long, Napa\$24.99	
2001 Logan, Sleepy Hollow\$12.98	
2001 Mayacamas, Napa\$29.99	
2001 Mer Soleil, Central Coast\$34.99	91 points: <i>Spectator</i> : "ripe, opulent style, with a tasty core of apple, citrus, pineapple and melon."
2001 Morgan, Monterey\$15.99	
2001 Mount Eden MacGregor, Edna \$14.99	
2001 Mueller, Russian River.....\$18.99	
2001 Newton Unfiltered, Napa\$34.98	
2001 Newton Red Label\$18.99	
2001 Olivet Lane, Russian River\$14.99	
2001 Porter Creek, Russian River\$16.99	
2001 Ramey, Russian River\$31.99	
2001 Ramey "Hyde"\$49.99	
2001 Robert Mondavi, Napa\$15.98	
2001 Smith Madrone, Napa\$19.99	
2001 Sterling Winery Lake, Carner ..\$19.99	
2001 Thomas Fogarty, Santa Cruz ..\$14.99	
2001 ZD, California\$22.99	
2002 Acacia, Carneros\$15.99	
2002 Amici, Napa\$23.99	
2002 Arrowood, Sonoma\$21.98	92 points <i>Wine Spectator!</i>
2002 Babcock, Santa Barbara\$12.99	
2002 Benziger, Carneros\$9.99	
2002 Beringer Founders' Estate\$6.99	
2002 Cakebread, Napa\$31.99	
2002 Cambria Katherine's Vineyard \$12.99	
2002 Cartlidge and Browne\$8.99	
2002 Chappellet, Napa\$19.98	
2002 Cinnabar, Central Coast\$14.99	
2002 Clos du Bois, Sonoma\$7.99	
2002 Clos Pegase Mitsuko's\$15.99	
2002 Dreyer, Sonoma\$7.99	
2002 Edna Valley Vineyards Paragon \$9.98	

2002 Elizabeth Spencer, Sonoma\$18.99	
2002 Ferrari Carano, Alex. Valley\$26.99	
2002 Flora Springs Cuvee, Napa\$28.99	
2002 Francis Coppola, Diamond\$11.99	
2002 Frog's Leap, Napa\$18.99	
2002 Gainey, Santa Barbara\$12.99	
2002 Gallo, Sonoma\$8.99	
2002 Gary Farrell, Russian River\$26.99	
2002 Grand Cru, California\$4.99	
2002 Handley, Dry Creek\$14.99	With mild tangerine and floral aromas, this wine offers the luscious flavor and creamy texture of lemon cream.
2002 Hartford, Sonoma Coast\$16.99	
2002 Hawkcrest, California\$9.99	
2002 Heitz, Napa\$13.99	
2002 Heron, California\$7.98	
2002 Hess Collection\$16.99	
2002 Hess Select\$7.99	
2002 J. Lohr, Arroyo Seco\$10.99	
2002 Kali-Hart Vineyard, Monterey ..\$9.99	
2002 Keller Estate, "La Cruz"\$24.99	
2002 LaTour, Napa\$21.99	A first growth Chardonnay from Randy Lewis!
2002 Landmark "Overlook"\$19.99	
2002 Lily, Sonoma Coast\$14.99	
2002 MacRostie, Carneros\$15.99	
2002 Matanzas Creek, Sonoma\$19.99	
2002 Merryvale "Starmont," Napa ..\$13.99	
2002 Miner Family, Napa\$21.99	
2002 Pine Ridge Dijon Clones\$21.98	
2002 Razi, Napa\$23.99	91 points <i>Wine Spectator</i> : "Bold and ultrarich, with creamy oak overtones and layers of pear, apple and fig."
2002 Ridge, Santa Cruz Mnts.....\$27.99	
2002 Rodney Strong "Chalk Hill"\$11.99	
2002 Rombauer, Carneros\$24.99	
2002 Shooting Star, Santa Barbara\$9.99	
2002 Solitude, Carneros\$23.99	
2002 St Francis, Sonoma\$9.98	
2002 Stuhlmuller, Alexander Vly\$21.99	
2002 Taylor Family, Stags Leap\$16.99	
2002 Testarossa "Castello"\$21.99	
2002 Toasted Head Dunnigan Hills \$10.99	
2002 Trefethen, Napa\$18.99	
2002 Villa Mnt Eden, Bien Nacido....\$13.99	
2002 Vine Cliff, Napa\$16.99	
2002 Wenté "Riva Ranch" Montry\$12.99	
2002 West Slope, Edna Valley\$9.99	
2002 Wild Horse, Central Coast\$11.99	
2003 Bogle, California\$7.99	
2003 Chehalem "Inox," Oregon\$14.99	
2003 Foxglove, Edna Valley\$9.99	
2003 Keller "Oro de Plata"\$17.99	No oak and no ML, this wine is in a leaner style. Perfect for the hot summer days!
2003 La Crema, Sonoma Coast\$12.99	

FUME/SAUVIGNON BLANC

2001 Bernardus, Monterey.....\$9.99	
2001 Chalk Hill, Sonoma\$21.99	
2001 Matanzas Creek, Sonoma\$14.98	
2001 Merryvale "Starmont"\$12.99	
2001 Morgan, Monterey/Sonoma\$8.99	
2002 Buena Vista, Lake County\$5.99	
2002 Clos du Bois, Sonoma\$6.99	
2002 Chance Creek, Redwood Vly....\$11.99	Delicious wine that leans more toward the fruity (and non-grassy) style of Sauvignon Blanc!
2002 Ch St Jean, Sonoma\$9.99	
2002 Dry Creek Vineyards\$9.99	
2002 Frog's Leap, Napa.....\$14.99	
2002 Grgich Hills, Napa\$14.99	
2002 Handley, Dry Creek.....\$13.99	
2002 Honig Reserve, Napa\$17.99	
2002 Husch, Mendocino.....\$8.99	
2002 Justin, Paso Robles.....\$12.99	
2002 Kenwood, Sonoma.....\$7.99	
2002 Mason, Napa\$12.99	
2002 Mayacamas, Napa\$18.99	
2002 Sterling, Napa\$9.99	
2002 Turnbull, Napa.....\$11.99	
2002 Voss, Napa\$14.98	
2002 Wattle Creek, SonomaInquire	
2003 Cakebread, Napa\$19.99	
2003 Charles Krug, Napa\$12.99	
2003 Crocker Starr, Napa\$22.99	
2003 DeSante, Napa\$16.99	Aromas of ripe fig and zippy citrus and flavors.
2003 Dylan, Rutherford\$14.99	
2003 Ferrari Carano, Sonoma\$11.99	
2003 Geyser Peak, Sonoma\$6.99	
2003 Groth, Napa\$12.98	Crisp, balanced and a creamy finish.
2003 Honig, Napa\$11.99	
2003 Martinelli\$19.99	
2003 Kathryn Kennedy.....\$21.99	
2003 Selene "Hyde Vineyard"\$23.99	
2003 St Supéry, Napa\$11.99	
2003 Whitehall Lane, Napa\$13.99	

DOMESTIC SPARKLERS

NV Gloria Ferrer Brut/Blanc Noir....\$12.99	
NV Sofia Coppola Blanc de Blanc\$16.99	
NV Pacific Echo Brut\$13.95	
NV Domaine Chandon Brut /Noir ..\$12.99	
NV Domaine Chandon Reserve Br ..\$19.99	
NV Roederer Estate\$16.99	
1998 Domaine Chandon "Etoile".....\$26.99	
1998 J Wine Company\$22.99	
1998 Roederer "l'Ermitage"\$31.99	
1999 Iron Horse Classic Brut\$24.99	
2000 Schramsberg B de B/B de N.....\$23.99	
2000 Domaine Carneros Brut\$16.99	
2000 Iron Horse "Wedding Cuvee" ..\$21.99	
2001 Schramsberg Brut Rosé\$24.99	

MERLOT

1999 Havens, Napa	\$19.99
2000 Ch St Jean, Sonoma	\$17.98
2000 Clos du Bois, California	\$11.99
2000 Ferrari Carano, Sonoma	\$19.99
2000 Lapis Luna, California	\$8.99
2000 Ramsay, Napa Lot #6	\$11.99
2000 Rodney Strong, Sonoma	\$11.99
2000 Rombauer, Napa	\$26.99
2000 Stags' Leap Winery, Napa	\$21.99
2000 Swanson, Napa	\$21.99
2000 Vine Cliff, Napa	\$19.99
2001 Atalon, Napa	\$24.99
91 points from Robert Parker!	
2001 Benziger, Sonoma	\$12.99
2001 Beringer Founders' Estate	\$6.99
2001 Blackstone, Napa	\$11.99
2001 Cakebread, Napa	\$49.99
2001 Chappellet, Napa	\$26.99
Aromas of strawberry jam, vanilla and spice.	
2001 Cloverdale Ranch, Alex	\$16.99
2001 Dynamite, North Coast	\$11.99
2001 Echelon, California	\$8.98
2001 Etude, Napa	\$44.99
2001 Flora Springs, Napa	\$17.99
2001 Franciscan, Napa	\$16.99
Shows intense black plum and black cherry aromas with flavors of chocolate and blackberry.	
2001 Frei Brothers, Dry Creek	\$13.99
2001 Frog's Leap, Napa	\$27.99
2001 Gainey, Santa Ynez.....	\$13.99
2001 Gallo Sonoma	\$8.99
2001 Groth, Napa	\$26.99
2001 Hall Vineyards	\$24.99
2001 Keltie Brook, Sonoma	\$12.99
2001 Markham, Napa	\$14.98
2001 Matanzas Creek, Sonoma	\$21.99
2001 Monticello Estate, Napa.....	\$18.99
2001 Nickel & Nickel "Harris"	\$34.99
2001 O'Brien Family, Napa	\$34.99
2001 Provenance, Carneros	\$18.99
2001 Rutherford Hill, Napa	\$16.99
2001 Sebastiani, Sonoma	\$19.99
2001 Simi, Alexander Valley	\$14.99
Soft, elegant and balanced!	
2001 Stag's Leap Wine Cellars	\$34.99
2001 Sterling, Napa	\$18.98
2001 T Vine, Napa	\$27.99
2001 Whitehall Lane, Napa	\$21.98
2002 Blackstone, California	\$8.98
2002 Bogle, California	\$7.99
Full fruit leads beautifully into the complex finish: soft and silky, yet with firm tannins and spicy, vanilla oak.	
2002 Cinnabar, Paso Robles	\$14.99
2002 Francis Coppola Diamond	\$12.98
2002 Hacienda, California	\$4.99
2002 Praxis, Dry Creek	\$12.99
2002 Summers, Napa	\$19.99

PINOT NOIR

2000 Benton Lane, Oregon.....	\$14.99
2000 Dom Serene "Evenstad Res"	\$39.99
2000 Domaine Drouhin "Laurene" ..	\$44.99
2000 Hanzell, Sonoma	\$59.99
2000 Mount Eden Estate, Sta Cruz ..	\$34.99
2000 Ponzi 30th Anniv Reserve	\$42.99
2001 Anapamu, Monterey	\$10.99
2001 Archery Summit Premier Cuv...\$	\$29.99
2001 Au Bon Climate "La Bauge"	\$29.99
2001 Cambria "Julia's Vineyard"	\$14.99
2001 Chehalem "3 Vineyards," Ore ..	\$19.99
2001 Domaine Drouhin, Oregon.....	\$36.99
2001 Dom Serene "Yamhill Cuv"	\$23.99
2001 Esterlina, Anderson Valley	\$21.99
2001 Gary Farrell, Sonoma/RR	\$24.98
2001 Handley, Anderson Valley	\$18.99
2001 Iron Horse, Russian River	\$24.99
2001 Landmark "Grand Detour"	\$26.99
2001 Lange, Willamette Valley	\$14.99
2001 Morgan, Santa Lucia	\$17.99
2001 Morgan "Double I"	\$39.99
2001 Olivet Lane, Russian River	\$19.99
2001 Ponzi, Willamette	\$26.99
2001 Porter Creek "Creekside"	\$25.99
2001 Ramsay, North Coast Lot #16 ..	\$11.99
2001 Steele, Anderson Valley	\$15.99
This delightful wine is delicate with strawberry and ripe red fruit aromas and a hint of smokiness.	
2001 Walter Hansel "Cahill Lane"	\$27.99
2001 Willakenzie, Oregon	\$17.98
2002 A to Z, Willamette Valley.....	\$16.99
2002 Acacia, Carneros	\$19.99
2002 Ambullneo "Bulldog Res"	\$64.99
2002 Babcock "Tri-County"	\$14.99
2002 David Bruce, Central Coast.....	\$16.99
2002 David Bruce, Sonoma	\$21.99
2002 Edna Valley "Paragon".....	\$12.98
2002 Echelon, Central Coast	\$7.98
2002 Elk Cove, Willamette	\$18.99
2002 Erath, Oregon	\$12.99
2002 Frei Brothers, Russian River	\$16.99
2002 Hartford, Sonoma	\$17.99
2002 Hatcher, Willamette Valley	\$32.99
2002 Joseph Swan "Cuv de Trois"	Inquire
2002 Keller Estate, "La Cruz"	\$26.99
Lush, elegant, and supple!	
2002 Lewis Cellars, Napa	\$39.99
2002 Miner Family "Gary's"	\$44.99
2002 Orogeny, Russian River	\$24.99
2002 Parker Station, Santa Barbara....	\$9.99
2002 Rex Hill "King's Ridge"	\$13.99
2002 Sterling "Winery Lake"	\$21.99
2002 Testarossa "Palazzio"	\$29.99
2003 Avila, San Luis Obispo.....	\$9.99
2003 Nouveau Pinot, Russian River....	\$8.99
A summer red you can serve slightly chilled! Made in a Beaujolais style.	
2003 O'Reilly, Oregon	\$14.99

ZINFANDEL

NV Rosenblum Cuvée XXVI	\$7.98
2001 Amphora "La Loma Block"	\$18.99
2001 Buehler, Napa.....	\$10.99
A fresh, fruity and forward Zin that is soft and supple in the mouth!	
2001 Chateau Montelena, Napa	\$21.99
2001 D Cubed, Napa.....	\$21.99
2001 Downing Fam "Fly by Night" ..	\$21.99
2001 Folie à Deux "Menage à Trois" ..	\$9.99
2001 Folie à Deux "Wild Bunch"	\$19.99
2001 Frog's Leap, Napa.....	\$19.99
2001 Howell Mnt "Old Vines"	\$19.99
2001 JC Cellars, "Rhodes"	\$31.99
2001 Justin, Paso Robles.....	\$18.99
2001 Kuleto Estate, Napa	\$24.99
2001 Little 8 Ottimino, RR.....	\$29.99
Gobs of fruit, giving way to an expansive, tongue coating mid-palate and layers of berry and cherry.	
2001 Porter Bass, Russian River.....	\$24.99
2001 Ravenswood "OV" Sonoma.....	\$11.99
2001 Ravenswood Vintners Blend	\$7.98
2001 Renwood "Old Vines"	\$12.99
2001 Ridge "Sonoma Station"	\$18.99
2001 Rombauer, El Dorado	\$23.99
2001 Roshambo, Dry Creek	\$18.99
2001 Rusina, Alexander Valley.....	\$19.99
2001 S. E. Chase "Hayne"	\$34.99
2001 Saddleback, Napa.....	\$27.99
2001 St Francis Old Vine Sonoma	\$14.99
2001 Terraces, Napa	\$26.99
2001 Unti, Dry Creek	\$18.99
2001 Wild Hog, Sonoma.....	\$21.99
2002 Alexander Valley "Sin Zin"	\$16.99
2002 Bogle Old Vine.....	\$8.98
2002 Bonny Doon "Beastly OV"	\$14.99
2002 Cosentino "CigarZin"	\$16.99
2002 Dashe Cellars, Dry Creek	\$18.99
A staff pick! Balanced and lively, this is classic Dry Creek Zin.	
2002 Five Vintners, California	\$14.99
2002 Gamba, Russian River	\$34.99
2002 Green & Red, California	\$14.99
2002 Joel Gott "Dillian Ranch"	\$21.99
2002 Peachy Canyon "Incredible"	\$8.99
2002 Quivira, Dry Creek	\$16.99
2001 Rancho Zabaco "Heritage"	\$10.99
2002 Rancho Zabaco "Dancing Bull" ..	\$7.98
2002 Renwood "Sierra Series"	\$9.99
2002 Ridge "Lytton Springs"	\$29.99
2002 Ridge, Three Valleys	\$17.99
2002 Ridge, Paso Robles.....	\$22.99
2002 Rosenblum "Oakley"	\$10.99
2002 Rosenblum "Continente"	\$13.99
2002 Seghesio "Cortina".....	\$26.99
2002 Seghesio, Sonoma	\$12.99
2002 Shenandoah Spec Reserve	\$7.99
2002 Sobon "Rocky Top," Amador....	\$12.99
2002 Tin Barn, Russian River.....	\$24.99

Trey's August Picks!

Chardonnay is back and in a big way. The *Wine Spectator* rates the 2002 Chardonnay vintage 99 points. I am not exactly sure how that works considering the highest rated wine was 97, but the point is well taken. Luckily, prices have been stable so far and should continue to be so at least for the remainder of the year. But before we get to the 2002s, there are still some tremendous 2001s in stock. Here at K&L we have a Chardonnay for just about everyone's palate. For those of you who enjoy the leaner, higher acid style, I would highly recommend the following:

2001 Long Napa Chardonnay (\$24.99) Spicy ripe apple, white peach, lemon citrus and spice; **2001 Château Montelena Napa Chardonnay (\$25.98)** Fresh, deep chardonnay fruit, creamy texture; **2001 Mayacamus Napa Chardonnay (\$29.99)** Bright minerals, citrus, wet stone and melon; **2001 Hanzell Sonoma Chardonnay (\$46.99)** Serious wine! Super rich, ripe fruit, with great balance and acidity.

For those the other side of the spectrum, that deep golden richness that coats the palate, here are a few from the '02 vintage:

2002 Vine Cliff Napa Chardonnay (\$16.99) Golden color, rich and opulent; **2002 La Tour Napa Valley Chardonnay (\$21.99)** Made by Randy Lewis, this wine is intensely fruity, ripe and layered with flavors of coconut and vanilla; **2002 Hartford Court "Three Jacks" Russian River Chardonnay (\$34.99)** Huge fruit, flamboyant and exotic, this wine sings on the palate; **2002 Hartford Court "Stone Cote" Sonoma Coast Chardonnay (\$34.99)** Rich yet racy with good acidity in the background, this cooler-climate Chardonnay shows tons of concentration and density. —Trey Beffa

Notes from Camp

Oregon has taken its place among the top wine producers in the world. In June, I spent three days at Oregon Pinot Camp tasting, learning, and exploring the wines of Oregon. I started this adventure with a broad tasting of 50 wineries, which left me very impressed with not only the 2002s, but with many other vintages over the last decade. Oregon Pinots certainly proved their ageability, with a number of 10-year-old Pinots showing a gorgeous range of purity of fruit, terroir, minerality, spice, elegance and smoothness of texture. An equally important observation is the utter joy, passion, dedication and camaradery that exists among this large and extremely talented band of winemakers and growers. Their joyful warmth shows in these wines. Winemakers will humbly tell us that the wine is made by Mother Nature in the vineyard. This may be partly true, but the life and soul of the wine is breathed into this noble juice by the winemaker, and one need not be an expert to detect a sense of the craftsmen in the glass.

Don't think of these as Burgundy replacements, the wines do typically display the terroir associated with Burgundy, but they tend to show more ripe new world fruit and are usually more approachable in their youth. And yet they are not California Pinots either. The typical dense, fruit-dominated style is hinted at, but the typical Oregon acidity levels and balance are hard to find in California Pinots. No, these are their own category, and any serious cellar should have include a selection of them. Try some of these beauties on your own: the extraordinary deep and complex styled **Domain Serene** and **Beaux Freres**; the opulent and seductive **Lange** or **Bergstrom**; the perfectly balanced **Ponzi**; or the fantastic bright, fresh and value-priced **Erath**, **Willakensie** or **Benton Lane**. Put some in your cellar and open a few now. I bet you will fall in love with Oregon Pinots, too. —Shaun Green

San Francisco Focus

Let's make this month a sparkling month. Many people love Champagne and sparkling wine. California is a great place to look for something bubbly. Many of the top producers from France are also California's top producers. Take a taste of a few of these, and let me know what you think.

NV Gloria Ferrer Blanc de Noirs (\$12.99) Owned by Spanish sparkling producer Freixenet, this wine is a fabulous value-priced wine. A great place to start your domestic sparkling adventure—elegant and balanced with a touch of strawberry.

1999 Iron Horse Classic Vintage Brut (\$24.99) A family owned winery in Sonoma County with no ties to the French. A wonderful, bold, rich and creamy sparkling with about 60% pinot noir, Bright fruit and a long finish make this wine a must try.

1998 Roederer L'Ermitage (\$31.99) This wine is produced in Mendocino County. Wholly owned by Champagne house Roederer. This tête de cuvee has been continually rated as one of the best California sparklers since its debut in 1993. Only the best lots of chardonnay and pinot noir go into this wine, which shows great finesse and complexity. This wine has a little more body and yeast than the blanc de blanc below. 90 points *Wine Spectator*.

1997 Domaine Carneros "Le Reve" (\$39.99) This is the top wine from Domaine Carneros, a California property owned by Taittinger. The 1997 vintage in California was legendary, and this beauty shows it. 100% chardonnay, 100% estate fruit. Round and full bodied with a long clean finish. Very tiny bubbles show a real silky texture. Drink now and for the next five years. 91 points *Wine Spectator*.

See you in The City...

—Mike Jordan

Wallet Watchers

Hello all, my name's Martin.... I'm one of the new guys here, helping to keep the California section stocked for our guests. Here are some of the more recent wines that I've had to stock a bit more of than others!!

Folie à Deux Menage à Trois (\$9.99) A fun wine to try this summer with BBQ ribs or a well-seasoned steak is this extremely well-priced Zin blend. Sure the name's risqué, but there's nothing risky about taking a bottle home. An mix of zinfandel (49%), merlot (33%) and cabernet franc (18%), it hits your taste buds with a ripe berry flavors, pretty spice and a soft finish. It's hard to find wines from California worth their weight under ten bucks, but this is certainly one of them.

I recommend tasting the following two terrific Chards side by side. They are similarly priced, yet highly contrasting efforts help illustrate the stylistic range Chardonnay can achieve. First, **Chehalem Willamette Valley "Inox" Chardonnay (\$14.99)** offers up a beautiful expression of chardonnay in its purest, cleanest form. Vibrant acidity and compelling minerality pull you in for a second sip (especially on a hot day). Bright and refreshing, the wine hits your palate with intense fruit dimensions that few varietals like this can match.

Olivet Lane Russian River Chardonnay (\$14.99) smartly pulls off an equally affordable version of the popular California style everyone loves: a barrel-fermented, full-bodied white with a wonderful creamy texture, lush pear and melon flavors highlighted with enough acidity to keep it all fresh. And yes, with a hint of butterscotch and vanilla.

And finally, a red: **Cloverdale Ranch Alexander Valley Merlot (\$16.99)**. From the same makers of Olivet Lane Chardonnay (Pellegri-Vineyards), these folks know how to price wine right! Loads and loads of plum and currant fruit, well-integrated oak flavors with subtle vanilla and cinnamon spice. Wonderful! —Martin Reyes

ARGENTINA/CHILE/PORTUGAL/SPAIN

Chile, Argentina

2000 Arboleda Chardonnay (Argentina)	\$6.99
2003 Casa Lapostolle Sauvignon Blanc (Chile)	\$7.99
2002 Two Brothers Tattoo Red (Chile)	\$7.99
2003 Elsa Malbec (Argentina)	\$7.99
2002/3 Alamos Bonarda, Chardonnay or Malbec (Argent) ..	Inquire
1998 Penalolen Cabernet Sauv, Maipo (Chile)	\$8.99
2001 Emiliana "Sincerity" Merlot-Cabernet (Chile)	\$8.99
2002 Terrazas de los Andes, Malbec (Argentina)	\$8.99
2002 Montelomas Malbec (Argentina)	\$9.99
2002 El Crocodrilo Cabernet (Argentina)	\$10.99
2002 El Felino Malbec (Argentina)	\$10.99
2003 Bianchi Familia Sauvignon Blanc (Argentina)	\$11.99
2002 Felipe Rutini Malbec (Argentina).....	\$11.99
2002 Catena Chardonnay (Argentina)	\$14.99
2001 Veramonte Primus (Chile)	\$14.99
2002 Aleph Cabernet or Malbec (Argentina)	Inquire
2002 BenMarco Malbec (Argentina)	\$18.99
2001 Altos Las Hormigas Malbec Reserve (Argentina)	\$21.99
2001 Catena Alta Malbec (Argentina).....	\$36.99
2001 Cheval des Andes (Argentina)-From Cheval Blanc	\$64.99

Portugal/Spain

2003 Campo Reales, La Mancha	\$6.99
2002 Cecile Chassagne Cabernet Sauvignon, Navarra	\$6.99
2003 Wrongo Dongo, Jumilla	\$6.99
2002 Vina Alarba Old Vine Grenache, Catatayud.....	\$7.99
2002 Castano Hecula, Yecla.....	\$8.99
2003 Palacio de Bornos, Rueda Verdejo	\$8.99
2003 Muga Rosado.....	\$8.99
2001 Castell del Remei Gotim Bru	\$9.99
2001 Olivares Altos de la Hoya, Jumilla	\$9.99
2002 Capcanes Mas Donis Barrica	\$9.99
2001 Alicia Rojas Solarce Crianza, Rioja	\$10.99
2003 Valminor Albariño, Rias Baixas/Vionta Albariño	\$10.99
2001 Remondo Palacios Rioja Blanco "Placet".....	\$12.99
2002 Pazo de Senorans Albariño.....	\$14.99
2000 Artadi Vinas De Gain Crianza.....	\$15.99
2001/2003 Buil & Gine-Three wines	Inquire
2001 Martinez La Orden, La Orbe, Rioja	\$17.99
2001 Bodegas del Muni, Corpus del Muni Vina Lucia	\$18.99
2000 Vinculo Crianza, Fernandez-91 points, Tanzer	\$19.99
2000 Bodegas Mustiguillo, Quincha Corral-(was \$54.99)	\$19.99
2000 Finca Allende Rioja.....	\$19.99
2001 Alejandro Fernandez Condado de Haza-91 points, Parker..	\$19.99
2000 Emilio Moro, Ribera del Duero	\$20.99
2001 Remondo Palacios "La Propriedad" Rioja	\$21.99
1998 Muga Seleccion Especial Rioja	\$24.99
2001 Pago de Carraovejas Crianza, Ribera del Duero	\$27.99
2001 Mas Doix, Solanque, Priorat.....	\$28.99
2000 Tilenus Pagos de Posado	\$29.99
2001 Artazuri Santa Cruz Garnacha, Navarra	\$31.99
2001 Mauro, Castilla y Leon	\$31.99
2000 Bodegas Castano Casa Cisca	\$34.99
2000 San Vicente, Rioja	\$36.99
2001 Venus La Universal, Monstant	\$39.99
2001 Domingo de Pingus, Flor de Pingus.....	\$39.99
2001 Bodegas JC Conde, Neo Ribera del Duero	\$72.99

Relax, Kick Back, and Enjoy August

2003 Artazuri Rosé (\$7.99) One of our favorite rosés is back in stock! Made from 100% grenache, the Artazuri Rosé has plenty of ripe berry flavors and spice and a nice dry finish. A fraction of the price of its French counterparts, it's perfect with grilled salmon.

2003 Campo Reales, La Mancha (\$6.99) 86 points Robert Parker for this fun La Mancha red! Filled with ripe currant and berry flavors, perfect wine for pizza, pasta or panini!

2001 Finca Sobreno Tinto Crianza, Toro (\$11.99) 90 points Robert Parker: "...exhibits a dense ruby/purple color in addition to elegant sweet, black cherry and currant fruit with subtle notes of oak and new saddle leather in the background. Nicely textured and medium bodied, with loads of fruit, it should be consumed over the next 2-3 years."

2000 Finca Villacreces, Ribera del Duero (\$17.99) 91 points Robert Parker: "One of the best kept secrets of Ribera del Duero, Finca Villacreces produces a sexy red from 75% Tempranillo and the rest Cabernet Sauvignon and Merlot...Drink it over the next 5-7 years." With neighbors like Vega Sicilia, Villacreces is in a great section of the Ribera del Duero! It shows a lot of the style and breeding. Classic!

2001 Catena Alta Malbec (\$36.99) Was \$59.99 elsewhere! 92 points from the *Wine Spectator* and my top pick for that thick juicy steak! Their review: "...displays lovely notes of boysenberry and raspberry confiture, followed by lush milk and dark chocolate flavors. The racy, long, detailed finish leaves a remarkably elegant impression. Drink now through 2006." Buen Cata! —Anne Pickett

Jimmy C's View Down Under

2003 Neudorf Sauvignon Blanc, Nelson, New Zealand (\$17.99) Displaying less overt fruit-driven character than Sauvignon Blanc from Marlborough and more mineral nuance and texture, the bouquet has distinct floral notes with a hint of spice and minerals. On the palate the wine is citric with good acidity and a creamy texture.

2002 Devil's Lair Chardonnay, Margaret River, Western Australia (\$17.99) The nose offers honey-laced pineapple and tropical fruits with a hint of minerals. The wine is extremely well balanced with perfect acidity, judicious use of oak and a very persistent finish. The *Wine Spectator* gave this one 91 points. Don't wait!

2003 Porcupine Ridge Syrah, South Africa (\$10.99) Porcupine Ridge is a second label for Boekenhoutskloof located in Franschhoek. Winemaker Marc Kent uses the word Syrah rather than Shiraz for a very good reason. If you are a fan of Syrah, and love northern Rhône wines, this is not to be missed. The bouquet soars with notes of meat, lavender, ripe black fruits and a light herbal note. On the palate the wine is juicy with supple tannins and superb length. This wine is screamingly good for the money.

2001 Rust en Vrede Estate Red, Stellenbosch South Africa (\$31.99) Rust en Vrede has established itself as one of the top South Africa estates, and has found its way to the *Wine Spectator's* Top 100 list a number of times. Jean Engelbrecht's commitment to quality and consistency is certainly evident in the final product. Made from 53% cabernet sauvignon, 35% shiraz and 12% merlot, this is the flagship of the estate. The nose offers aromas of mocha, black cherry, blueberry, herb and hints of tar, earth and coffee. The wine shows sensational balance with silky tannins and a long finish. The 2000 was rated 92 points in the *Wine Spectator*, and I would not be surprised to see the 2001 exceed that rating. Cheers! —Jim Chanteloup

GERMANY/AUSTRIA

For our complete inventory go to www.klwines.com.

Germany

- 2002 Freiherr Langwerth von Simmern Erbacher Marcobrunn Kabinett**\$16.99
Regal, filled with apricot, dried flowers sweet plum and waxy honeyed richness.
- 2002 Selbach Oster Zeltinger Schlossberg Kabinett**\$18.99
Racy, structured and mineral.
- 2002 Joh. Jos. Christoffel Ürziger Würzgarten Kabinett**\$19.99
Classy, filled with scents of slate and spice.
- 2002 Florian Weingart Bopparder Hamm Feuerlay Spätlese**..\$23.99
One of the top wines of the vintage from this rising star in the Mittelrhein.
- 2002 JJ Prüm Graacher Himmelreich Spätlese-92 points, WS**\$25.99
- 2003 Josef Leitz Rudesheimer Drachenstein "Dragonstone"** ..\$14.99
Rippling with zingy grapefruit and current aromas with a haunting wiff of spice
- 2003 Josef Leitz Rudesheimer Klosterlay Kabinett**\$14.99
Crackling and fresh with bright acidity and a long mineral finish.
- 2002 Spreitzer Oestricher Lenchen Kabinett**\$18.99
92 points *Wine Spectator*. Elegant and lovely.

Austria

- 1999 Walter Glatzer Zweigelt "Dornenvogel"**\$19.99
Dornenvogel (thorn-bird) is Glatzer's term for his best lots. Sexy red!
- 1999 Alzinger Grüner Veltliner Smaragd Mühlpoint**.....\$31.99
One of the great wines of Austria. No one should miss this.
- 2001 Schmelz Riesling Smaragd Durnsteiner Freiheit**.....\$22.99
Bracing and stony, very clear and detailed, deep and powerful.
- 2001 Schmelz Riesling Federspiel Steinriegl**\$14.99
- 2001 Schmelz Gruner Veltliner "Pichl Point" Smaragd**\$19.99
Spicy white pepper, broad and powerful, balanced and long.
- 2002 Türk Grüner Veltliner "Vom Urgentein"**\$12.99
Old vines in primary rock give this zesty wine an intense, clean, vibrant persona.
- 2002 Felsner Grüner Veltliner "Vorderberg" Best of**\$14.99
- 2001 Weninger Blaufrankisch Reserve "Barrique"**\$19.99
- 2001 Nigl Grüner Veltliner "Privat"**\$33.99
- 2002 Schmelz Grüner Veltliner "Hohereck" Smaragd**.....\$34.99
Loaded with white pepper, nutmeg, lentil, smoke and mineral. Ethereal!

Great Wine from the Mittelrhein?

This is a set up I admit it, and I will tell you why. Florian Weingart is part of the next generation of elite producers in Germany. He is of the same ilk as Leitz and Spreitzer in the Rheingau, Wittmann in the Rheinhessen, and Schäfer-Fröhlich in the Nahe. He has been promoted to 4 stars by the Gault-Millau and is now alone as the top estate in the Mittelrhein. The family has 9 hectares of weathered slate with a touch of volcanic rock debris from eruptions past, on steep slopes that they happily work by hand. Wines are fermented at cooler temperatures now and left longer on the lees to add dimension and body while still retaining their almost Mosel-like drive and sheen. 2003 is going to be the breakthrough year for this estate and that is why I am setting you up. These are wines you must know while the availability is still good and the prices relatively low. We will offer almost his entire range of '03s on Pre-Arrival in the coming months but I want you to experience his **2002 Bopparder Hamm Feuerlay Spätlese (\$23.99)** first so you can see what the excitement is about. This is hands down one of my favorite wines of the entire vintage, with a calm intensity, a slatey, herbal, Meyer-lemon scented nose and crackling ripe yet cool mouthfeel. This is the second shipment we have received, and it is bound to sell out fast. Weingart is a name to watch! —Jeff Vierra

ALSACE/LOIRE

Alsace

- NV Allimant Laugner Cremant d'Alsace Rosé\$16.99
- 1999 Domaines Schlumberger Riesling Saering Grand Cru ..\$17.99
- 1999 Riesling, Trimbach Cuvee Frederic Emile\$32.99
- 2000 Gewürztraminer, Grand Cru Eichberg, Charles Baur\$18.99
- 2000 Gewürztraminer, Mark Kreydenweiss Krittt\$18.99
- 2001 Pinot Blanc, Charles Baur\$10.99
- 1999 Marcel Deiss Engelgarten\$22.99
- 2001 Riesling, Mark Kreydenweiss Andlau\$17.99
- 2002 Riesling, Boeckel\$11.99
- 2002 Riesling, Grand Cru Eichberg, Charles Baur\$18.99
- 2002 Tokay-Pinot Gris Domaine Roland Schmitt\$12.99

Loire

- Eric Bordelet Poiré "Granit" (pear)\$15.99
- Eric Bordelet Sydre "Doux" (apple)\$9.99
- NV Philippe Foreau Vouvray Brut\$17.99
- 1995 Philippe Foreau Vouvray Brut Reserve\$29.99
- 1996 Vouvray Moelleux "Clos Naudin" Philippe Foreau\$34.99
- 1999 Savennieres "Clos des Perrieres" Pierre Yves Tijou\$19.99
- 2000 Chinon Couly Dutheil Clos de l'Echo\$21.99
- 2001 Anjou Villages Rouge Domaine des Rochelles\$13.99
- 2002 Saumur Champigny Domaine Fouet\$17.99
- 2002 Bourgueil Pierre Breton "Les Galichets"\$17.99
- 2002 Chinon, Chateau de Ligre Pierre Ferrand\$9.99
- 2002 Muscadet Sur Lie, VV, Château de la Ragotiere\$9.99
- 2002 Muscadet Sèvre Maine Sur Lie, Domaine de la Pepiere\$9.99
- 2002 Saumur Blanc "Julian Fouet" Domaine Fouet\$10.99
- 2002 Montlouis "Les Choisses" François Chidaine\$18.99
- 2002 Montlouis Moelleux, François Chidaine\$21.99
- 2002 Montlouis Les Tuffeaux, François Chidaine\$16.99
- 2002 Samur Champigny, Hautes Troglodytes, Plouzeau\$13.99
- 2002 Chinon Les Granges, Bernard Baudry\$13.99
- 2002 Sancerre, Franck Millet-our biggest selling Loire\$11.99
- 2002 Vouvray Moelleux "Clos Naudin" Philippe Foreau\$43.99
- 2002 Vouvray Sec "Clos Naudin" Philippe Foreau\$29.99
- 2002 Vouvray Le Bouchet Demi-Sec François Chidaine\$19.99
- 2002 Vouvray "Cuvee Traditional" François Pinon\$15.99

Loire, Alsace and Beyond

This month I am happy to report the **2003 Patrick Coulbois Pouilly-Fumé (\$14.99)** is back in stock. The Pouilly-Fumé appellation lies about 10 miles south of Sancerre along the Loire River. Soils tend to have a high concentration of Silex (a form of flint), and the grape is always 100% sauvignon blanc. The family has been cultivating vines since the 17th century. They work at sustainable farming and minimal handling of the hand-picked grapes. Aging is in stainless steel for six months to preserve the fresh, expressive nature of their grapes and terroir. The wine is full of blood orange, tangerine, and fresh herbs on the nose with grapefruit and green apple in the mouth all set atop a taut, lithe structure that is racy and refreshing even in this riper vintage. An elegant, classy wine that you will love to sip.

From Alsace we have recently purchased a wonderful sparkling wine from a small producer. The **NV Allimant Laugner Cremant d'Alsace Rosé (\$16.99)**, 100% pinot noir made in the method traditional (champenois), is dry, expressive and absolutely a steal for the quality. It is hard to find subtle, elegant, rosé like this anywhere. Happy to be here! —Jeff Vierra

Barrsky and Hutch... Together Again (in a non-speaking episode)

Mid '70s Fords not to your liking? Not hip to "CHIPS" reruns? Can't name the lead actor on "Macmillan and Wife"? Tough luck, sailor! Any opportunity to harass Jim Barr is a golden one, and I'd be more of a fool than usual to pass this one up. In this episode, the Dorknamic Duo set out to find the hood responsible for funneling fine wine into the heroin pipeline, creating a mass jones for Lafite on the Street! Jerry Mathers appears in a cameo as Huggy Bear! Have I lost you yet! Then jump in the Torino! Here, hold my exclamation point while I drive!

Detective Jim Barrsky—all 5' 2", 140 pounds of him—was pissed. Really pissed. Both British and American pissed. Some joker had ripped off a humongous amount of unbelievably great grape juice, but that's not the end of it. Wine was being substituted for street drugs across America, creating a whole subculture of wine junkies, Chard Sharks, and unrepentant Zinners. When the crash from the Heitz to the Mer-lows hit, it would be hell for the cops.

But Barrsky had help. Dover "Hutch" Soul, his partner of three episodes, was riding shotgun as well as holding one. Together they would barrel around, peeling the skins of the soft white underbelly of the city, stomping, crushing, and filtering out evildoers. As professionals, they had learned to bottle their rage. After all, they must.



Jim's August Gems

The 2004 vintage in California is shaping up to be a potentially great one in the North Coast. We had virtually no frost problems with a warmer than standard spring causing bud break to take place several weeks earlier than normal, and flowering and berry-set occurring with ideal conditions. As of this writing (late June), vineyards appear healthy, responsive and even, due to warm days and cool nights. It would be very nice if this pattern continues and any ugly heat waves are at minimum, which would mean lots of "hang time" leading to a potentially great harvest with outstanding sugar/pH/acid specs.

We have two new outstanding wines that must be mentioned due to their shortness of supply and superb quality. First, we have the new **2003 Kalinda Anderson Valley Chardonnay (\$9.99)**, which was produced from an old single southern ridge-top vineyard that is best known for its great Zins from a wine grapegrower above Philo. More importantly, it was made by one of the top Anderson Valley wineries. This winery, although one of my neighbors, wishes to have the vineyard source and their name not revealed. Barrel-fermented in three-year-old French oak, with no follow-up ML, this wine offers white peach and pear fruit aromas with incredible structure, leading to a clean, dry, yet ripe finish. The K&L wine staff agrees this is the finest Kalinda Chardonnay ever produced. Ebby says it will be our house white for the month or for however long it last. (🍷🍷🍷🍷🍷)

Our new **2001 Purisima Canyon Dry Creek Valley Syrah (\$9.99)** is a stunning example of what this varietal can show in the North Coast, particularly in areas like Dry Creek Valley. Deep ruby in color, the nose oozes with white pepper spiciness, plums, and a preserve-type of

Hutch leaned out of the window, listening intently to the man with the bag over his head. A snitch, the Unknown Fan, had given the duo countless tips. Hug d'Yquem Bear, as he was known on the street, was dark, sweet and worth his weight in mold. He would not dessert them.

Hutch gunned the engine and sped silently into the night. They had work to do, at last. Huggy Bear's tip was leading them to a Hollywood set where a remake of Mannix was being shot. A great hiding place for stolen wine. Barrsky marveled at the list: **Margaux '81, '82, '86, '88 and '90; Lafite '86 and '88** (the '88 Lafite may be the wine of the vintage), **Mouton '86, '86 Cheval Blanc...** (all in stock as of this writing).

As they turned the corner, the red Torino crawled up the street of a mock Western town. A dim bulb lit up in Barrsky's mind as he pulled to a stop next to a powder blue Cadillac convertible. He had found the stolen wine, he was sure...but were they too late?

The detectives raced into the saloon. Barrsky saw movement out of the corner of his eye. He turned and fired, and the alligator stopped in his tracks, a purse and shoes in the making. Then our duo were rushed by two men, whom they subdued with nifty karate moves, as there is no other way to dig myself out of this story.

The detectives made front page news for the first time since the incident with the lambs and the French maid outfits, for they had apprehended Crockett and Tubbs, who had a cooler car but were always jealous of the original buddy cop show dudes: Barrsky and Hutch!

PS: Also in stock is the plump and juicy **1985 Lynch-Bages (\$149.00)**, a GREAT wine to drink right now, which I own a lot of, special thanks to: The 49ers (for winning) the Cowboys (for losing) and customer #300, Rich Fehring (for paying up). —Joe Zugelder

quality. On the palate, you will be treated to a wine of lushness, richness, soft tannins, and layers of complex flavor interest. This has a long, warm, cuddly finish and, although enjoyable now, it will pick up more bottle bouquet and other flavor nuances as it ages. Enjoy! Anderson loves it and has told me this will be our house red for the month. (🍷🍷🍷🍷🍷)

Our dear Burgundy buyer, Keith Wollenberg, keeps negotiating great low prices for exceptionally high quality wine from obscure small producers from Burgundy. A case in point is the **2002 Denis Barraud St-Véran, Domaine des Nembrets (\$12.99)**, near Vergisson, which he discovered on his most recent buying trip. Here is a wine that offers exact, yet bright fruit of Arkansas Black apples with clean and crisp flavors, minerals and a lovely, rich finish. An excellent buy that Ebby says is worth at least one, maybe two cases. (🍷🍷🍷🍷🍷).

Finally, Anne Pickett, our Spanish wine buyer, keeps discovering wonderful wines from small producers at muy barato prices on her buying trips to Spain. When she returned with a sample of **2003 Bodegas Juan Gil Monastrell, "Wongongongo" (\$6.99)** from the Jumilla region, I really thought that she had gone over the edge. Wongongongo? Well, it turns out the wine is really exceptional. Medium deep ruby in color, this Monastrell (the Spanish term for mourvèdre) exhibits lush, ripe white pepper spiciness and plum-like fruit aromas that carry through to its broad, round, soft palate impressions and finish. (🍷🍷🍷🍷🍷)

If you have any questions for us, e-mail us at jimbar@klwines.com. Enjoy this month's selection of Gems! —Jim, Anderson, and Ebby

CHAMPAGNE AND SPARKLING WINE

J Laurens Brut (Cremant de Limoux)	\$9.99
One of our biggest selling wines and by far the biggest selling bubbly.	
Ariston Carte Blanche Brut (375ml)	\$11.99
Ariston Carte Blanche Brut	\$19.99
Our best deal in bubbles? It is made of 40% chardonnay, 30% pinot noir and 30% meunier. A balanced cuvee in every way, clean and powerful at once.	
Michel Dervin Brut	\$20.99
Franck Bonville Brut Selection Blanc de Blancs -What richness!	\$23.99
Marguet-Bonnerave "Cuvee Reserve"	\$23.99
Ariston Aspasie Blanc de Blanc	\$24.99
Launois "Sable" Brut Blanc de Blanc	\$24.99
Launois "Cuvee Reserve" Brut Blanc de Blanc	\$24.99
Tarlant Brut Reserve -Quality obsessed grower, direct pricing!	\$25.99
Tarlant Brut Zero -Gary's desert island Champagne	\$25.99
This is a no-dosage-added beauty from Tarlant! It is a vibrant, even electric style of Champagne, with no sweetness whatsoever to cloud the purity of its flavor.	
1998 Franck Bonville Brut Millesime Blanc de Blanc	\$25.99
De Meric Sous Bois Brut	\$26.99
A new container has just arrived. Delicious.	
Lancelot-Pienne Brut Selection	\$27.99
Louis Roederer Brut -One of Clyde's favorites	\$29.99
A Margaine Demi-Sec	\$29.99
1998 Michel Dervin Brut	\$29.99
Duval-Leroy Rosé de Saignée	\$29.99
1997 Launois Brut Blanc de Blanc	\$29.99
1996 Ariston Vintage Brut	\$29.99
1996 Franck Bonville Brut Millesime Blanc de Blanc	\$29.99
Veuve-Clicquot Brut -One of the nations best prices!	Inquire
Lallement Brut	\$31.99
1995 Laurent Perrier Brut	\$34.99
Fleury "Carte Rouge" Brut -Biodynamic. Beyond organic!	\$34.99
Billecart Salmon Brut Reserve	\$37.99
René Geoffroy Brut Rosé	\$37.99
Fleury Brut Rosé	\$39.99
Laurent Perrier Ultra Brut	\$39.99
Tarlant Cuvee Louis Brut Prestige -One of our best	\$39.99
Laurent-Perrier Brut Rosé	\$41.99
Lallement Brut Réserve	\$42.99
1998 Philippe Gonet Special Club Blanc de Blanc	\$42.99
De Meric Grande Reserve Sous Bois Brut (1.5L)	\$49.99
Franck Bonville Cuvee Les Belles Voyes	\$59.99
1989 Pommery "Cuvee Louise"	\$59.99
Laurent Perrier "Grand Siècle"	\$64.99
A blend of '88, '90 and '93. One of the best Grand Marque tête de cuvees!	
1996 Bollinger Grand Annee	\$64.99
De Meric Catherine de Medici	Inquire
Cattier Clos du Moulin 1er Cru Brut	\$77.99
1996 Cuvee William Deutz Brut	\$89.99
Krug Grand Cuvee	\$94.99
1995 Taittinger "Comtes de Champagne"	\$98.99
1996 Dom Pérignon -One of their best ever. Limited availability	\$99.97
Laurent Perrier Brut Rosé (1.5L)	\$99.00
1995 Salon Blanc de Blancs	\$128.99
Laurent Perrier "Grand Siècle" (1.5L)	\$129.00
1988 Krug Brut	\$149.00
1990 Krug Brut	\$174.99
Krug Multi Vintage Rosé	\$199.99

Wonderful Champagne from the Marne

Mr. Michel Dervin owns 7.5 acres in the tiny village of Cuchery in the valley of the Marne. This is the land of the meunier grape, perhaps the most misunderstood variety in the world. All of the big negociants insist that it is a third-rate grape, far inferior to pinot noir and chardonnay. I believe that this is a self-fulfilling prophecy on the part of the negociants. They automatically pay less for meunier, so the growers who sell to them only plant it on the worst sites and then pay little mind to the vines, leaving them to over crop. When the negociants buy, they put this already low-quality ingredient through malolactic fermentation (which is inappropriate for such a low-acid variety) and kill the little interest that is left.

Fortunately, growers who make their own wine operate completely differently. Instead of looking at their property and planting it according to what grapes will sell for a high price, they plant the grapes most suited to the soil and aspect of the vineyard; so they can make the best wine possible. Dervin is one such grower, and he make some of the most gorgeous examples of meunier-based Champagne available.

The NV **Michel Dervin Brut Champagne (\$24.99)** is based on the 1999 harvest with 1995 reserve wine. It is composed of 60% meunier, 35% pinot noir and 5% chardonnay. It has wonderful strawberry-like fruit that comes across subtly, a toasty aroma and a long finish that shows the concentration and good acidity that his low-yielding estate grapes are capable of. He never puts his wine through malolactic, and all the terroir and complexity is left for us to enjoy.

The **1998 Michel Dervin Brut Champagne (\$29.99)** is possibly the best buy in K&L's entire selection of vintage Champagne. It is 60% meunier and 40% chardonnay exclusively from the estate. The flavors are big, broad and very unique on the entry, but the finish has class and poise that are the equal and even the better of many Champagnes four times the price. For lovers of a rich style, this wine will not let you down. The package is not at all attractive, but the wine! The wine is great! This has easily 10 years of development ahead of it. I just have trouble keeping my hands off of my bottles now.

Please drop me a line by e-mail at garywestby@klwines.com and say "add me to your list" so that you can be the first to know about any new offerings as well as general Champagne news. And feel free to contact me at 1-800-247-5987 ex 2728. A toast to you! —Gary Westby

K&L Hours and Information

Mailing list: If you are not on our mailing list and would like to be, please call one of our stores. If you are receiving multiple newsletters, please let us know. Please note: some wines may be available in only one of the stores. We do not sell our mailing list nor our email list.

San Francisco hours: Monday-Friday 9 to 7. Saturday 9 to 6. Sunday 11 to 6. The store is located at 638-4th Street, between Brannan and Bluxome. A private parking lot is south of the store on 4th Street.

Redwood City hours: Monday-Saturday 9 to 7. Sunday 10 to 6. Wine locker area open Monday-Saturday 10 to 6 and Sunday 11 to 5.

Availability: Certain wines are in short supply and may sell out before you receive this newsletter. It takes three weeks or more from the time the newsletter is written to the time you receive it.

Sale Dates: Ends Aug 31, 2004. Prices are subject to change without notice. We reserve the right to correct typographical errors in pricing.

We accept American Express, Discover Card, Visa and Mastercard.

WHITE BURGUNDY

- 2000 Bourgogne Blanc, Maison Rijckaert**-(~~\$13.99 elsewhere~~)\$7.99
- 2000 Viré-Clessé, Rijckaert**-(was \$12.99)\$7.99
- 2002 Pouilly Fuissé, Chateau Vitallis, Dutron**\$8.99
Rich and round Chardonnay at a ridiculously good price. Was \$19.99 elsewhere!
- 2002 St Bris (Sauvignon), Moreau & Fils**\$9.99
Burgundy's newest appellation: Chablis minerality and sauvignon blanc fruit.
- 2002 Petit Chablis, Moreau & Fils**\$11.99
- 2002 Petit Chablis, Prieure St Come (Jean-Marc Brocard)**\$11.99
- 2002 Bourgogne Chardonnay, Signature, Champy**\$12.99
A bit of toasty oak, lovely fruit and a nice balance.
- 2002 Bourgogne Chardonnay, Signature, Champy**\$12.99
A bit of toasty oak, lovely fruit and a nice balance.
- 2002 St-Véran, Domaine Nembrets, Denis Barraud**.....\$12.99
Wonderful richness, bright fruit and an interesting minerality
- 2002 St-Véran, Domaine de la Croix Senaillet**\$13.99
Perennial favorite. Forward and rich with minerality and charm.
- 2001 Mâcon-Villages, "Les Bruyeres," Lapalus**\$13.99
Extremely concentrated and rich, with minerality and length.
- 2000 Sauvignon de Saint Bris, Alice & Olivier deMoor**\$14.99
- 2002 Chablis, Domaine Barat**\$14.99
Mineral driven and classic, with bright ripe fruit as well.
- 2001 Bourgogne Blanc, Etienne Sauzet**.....\$15.99
- 2002 Bourgogne Chardonnay, "La Combe," Marc Colin**\$16.99
Balanced wine, with toasty oak and lovely fruit
- 2002 Pouilly Fuissé, Domaine Nembrets, Denis Barraud**\$17.99
Wonderful minerality combined with ripe, toasty oak notes and great length.
- 2002 Bourgogne, Domaine Paul Pernot**-Puligny character\$17.99
- 2001 Chablis, Vieilles Vignes, Domaine Gerard Tremblay**\$18.99
- 2001 Marsannay Blanc, Domaine Joseph Roty**\$19.99
- 2001 Pouilly-Fuissé, Domaine Michel Delorme**\$19.99
- 2001 Bourgogne Blanc, Domaine Henri Gouges**\$19.99
Made from his albino pinot noir grapes! Floral and concentrated, fascinating.
- 2001 Bourgogne Aligoté Domaine Ramonet**\$19.99
- 2002 St-Aubin, "Charmois," 1er Cru, Marc Colin**\$27.99
- 2002 St-Aubin, "Murgers Dent de Chien," 1er, M. Colin**\$27.99
Charmois is next to Chassagne-Montrachet and is rich and round, while Dents de Chien, next to Puligny-Montrachet, has richness and minerality.
- 2001 Meursault, "Charmes," 1er Cru, Girardin (375ml)**\$28.99
Round, nutty and rich, this sings and yet costs only a song.
- 2001 Chassagne-Montrachet, Etienne Sauzet**-(~~\$48 elsewhere~~)....\$29.99
- 1999 Meursault, "Chevalieres," Domaine Matrot**\$29.99
- 2001 Nuits-St-Grg, Clos de L'Arlet Blanc, 1er Cru (375ml)**\$31.99
- 2000 St-Aubin, "Les Pucelles," 1er Cru, Pierre Morey.**\$32.99
Serious wine from Leflaive's winemaker. Puligny quality for less.
- 2002 Puligny-Montrachet, "Trezin," Marc Colin**\$36.99
Fine and focused, with floral nose and lots of elegance.
- 2002 Chassagne-Montrachet, "Enseignères," M. Colin**\$36.99
Aromatic, finely detailed and powerful.
- 2000 Chablis, "Les Preuses," Grand Cru, W. Fevre**\$45.99
- 2001 Meursault, Domaine Pierre Morey**.....\$49.99
- 2001 Meursault, "Tessons," Domaine Pierre Morey**\$56.99
Precise, focused and extremely beautiful wines from Leflaive's winemaker.
- 2001 Chass-Mont, "La Romanée," 1er, Bachelet-Ramonet**.....\$52.99
- 2001 Corton Blanc, Grand Cru, Dom Chandon de Brialles**.....\$57.99
- 2001 Chassagne-Mont, "La Boudriotte," 1er Cru, Ramonet** ..\$57.99
Clive Coates calls this rich and profound, and long, complex and classy.
- 2002 Puligny-Montrachet, "Folatières," 1er Cru,**
- Dom P Pernot**\$63.99
Coates says: "Ripe, concentrated, laid-back, harmonious and profound."
- 2001 Chassagne-Montrachet, "Maltroie," 1er Cru, Niellon**\$66.99
- 2001 Chass-Mont, "Champs Gains," 1er Cru, Niellon**\$66.99
Maltroie is bigger, while Champs Gain is subtle, elegant and highly perfumed.
- 1999 Chass-Mont, "Maltroie," 1er Cru, Niellon**\$69.99
- 1999 Chass-Mont, "Clos St. Jean," 1er Cru, Niellon**\$69.99
- 2001 Chass-Mont, Ruchottes, 1er Cru, Domaine Ramonet**\$73.99
- 2002 Puligny-Mont, "Pucelles," 1er Cru, Dom P Pernot**\$73.99
Concentrated, mineral-laden, focused and intense.
- 2002 Meursault, "Perrieres," 1er Cru, Pierre Morey**.....\$82.99
- 2000 Puligny-Montrachet, "Combettes," 1er Cru, Sauzet**\$84.99
- 2001 Puligny-Montrachet, "Caillerets," 1er, de Montille**\$87.99
- 2001 Puligny-Montrachet, "Folatières," 1er, Dom Leflaive** ..\$119.95
- 2002 Bâtard-Montrachet, Grand Cru, Dom Paul Pernot**\$129.99

2002 Bouchard Père & Fils

Recently, Keith and I had the opportunity to meet and taste with Philippe Prost, Bouchard's amicable wine manager at the terrific Marche Restaurant in nearby Menlo Park. The turnaround for this once underachieving, old-line producer has been widely publicized by the wine press, with Champagne maven Joseph Henriot giving Bouchard its new lifeblood. While we've definitely witnessed an improvement in the wines over the last few vintages (especially with their superb 2001s) it is the highly anticipated 2002s that have us almost giddy with excitement. Bouchard's entire lineup of 2002s is nothing short of stellar with precise flavors and beautiful balance across the board. Listed below are a few of our favorites with my notes just as they appear in my notebook:

2002 Bouchard Puligny-Montrachet (\$32.99) Classic Puligny. Lemony, stony, finishes long...classic; **2002 Bouchard Meursault "Les Clous" (\$27.99)** Full, sweet butterscotch aromas with great power and honed minerality, incredible finish, may be the white wine of the tasting; **2002 Bouchard Monthelie "Les Duresses" 1er Cru (\$25.99)** Delicious sweet fruit, good acidity and chewy tannins, very drinkable though, lots to like here!; **2002 Bouchard Volnay "Caillerets" Ancienne Cuvee Carnot, 1er Cru (\$47.99/750ml, \$24.99/375ml, \$95.99/1.5L)** Wow. Sweet, gorgeous aromatics, blends elegance with plenty of stuffing, love this. Let us know if we can answer any questions about these or any of the other Bouchard 2002s that you see on our list. Enjoy!

—Jesse Becker

K&L Staff

In Redwood City: Jim B, Jesse B, Clyde B Jr., Trey B, Jim C, Shaun G, Brian H, Matt K, John L, Mary M, Susan P, Anne P, Sharon R, David R., Martin R, Eric S, Greg S, Ralph S, Jeff V, Jorge V, Gary W, Keith W, Kirk W, Brian Z, Todd Z and Joe Z.

In San Carlos: Stacy B, Don D, Peter D, Kevin I, Brian Keating, Brian Kelly, Rick N, Kit O, Victor R, Julio S, Sal S and Brad Z.

In San Francisco: Scott B, Steve B, Gregory C, Mulan C, Marco D, Jeff J, Mark J, Michael J, Mike P, David R and Elisabeth S.

In Los Angeles: Tommy M.

RED BURGUNDY

- 2000 Bourgogne Rouge, Domaine Desertaux-Ferrand.....\$12.99
 2001 Marsannay Rouge, Maison Louis Latour\$14.99
 2001 Bourgogne Rouge, Domaine Camus-Brochon.....\$15.99
 2001 Bourgogne Rouge, Domaine Heresztyn\$16.99
 2000 Côte-de-Nuits-Villages “Perrieres,” Desertaux-Ferrand \$18.99
 2001 Meursault Rouge, Domaine Matrot\$24.99
 2001 Marsannay, Domaine Joseph Roty\$24.99
 2001 Marsannay, “Quartiers,” Domaine Roty.....\$25.99
 2001 Savigny-les-Beaunes, “Lavieres,” 1er, Camus Brochon ..\$26.99
 2001 Savigny-Beaunes, “Narbantton,” 1er, Camus Brochon\$26.99
 2001 Pernand-Vergelesses, “Iles Des Vergelesses,” 1er Cru,
 Dom Chandon de Brialles.....\$26.99
 Cherry fruit and elegant finish
- 2000 Chambolle-Musigny, “Derriere le Four,” G. Seguin.....\$27.99
 2000 Gevrey-Chambertin, “VV,” Domaine Gerard Seguin\$28.99
 2000 Morey-St-Denis, Domaine Regis Forey\$29.99
 2001 Gevrey-Chambertin, “VV,” Domaine Heresztyn\$29.99
 2000 Nuits-St-Georges, “Perrieres,” 1er, Dom Regis Forey\$36.99
 2001 Chambolle-Musigny, Domaine Bouchard Père & Fils\$36.99
 2001 Morey-St-Denis, “En la Rue de Vergy,” Michel Gros\$36.99
 Fine and beautiful fruit from the vineyard next to Clos de Tart and Clos des
 Lambrays. This is an up and coming vineyard, and not to be missed!
- 2000 Volnay, “Champans,” 1er Cru, Marquis d’Angerville.....\$39.99
 2001 Nuits-St-Georges, “Aus Bas de Combes,” Jean Tardy.....\$39.99
 Rich, juicy, oaky and concentrated, due to low yields.
- 2001 Vosne-Romanée, “Vigneux,” Jean Tardy.....\$39.99
 Pretty and charming fruit with a long finish. Nice Vosne-Romanée plushness.
- 2001 Chambolle-Musigny, “Les Athets,” Jean Tardy.....\$39.99
 Gentle oak, Chambolle elegance and lovely fruit. Elegant and understated.
- 2001 Chambolle-Musigny, Domaine Georges Roumier.....\$43.99
 2001 Morey-St-Denis, “Clos Bussiere,” 1er Cru, Roumier\$43.99
 2001 Gevrey-Chambertin, “Corbeaux,” 1er Cru,
 Dom Heresztyn\$43.99
 2001 Gevrey-Chambertin, “Goulots,” 1er Cru,
 Dom Heresztyn\$43.99
 The Corbeaux is dark, rich, spicy. The Goulots shows brambles and chocolate.
- 2001 Gevrey-Chambertin, “Champs Chenys,” Joseph Roty\$43.99
 2001 Volnay, “Taillepieds,” 1er Cru, Angerville\$44.99
 2001 Morey-St-Denis, 1er, Dom Lambrays-(\$69 elsewhere).....\$47.99
 2001 Gevrey-Chambertin, “Brunelles,” Joseph Roty\$47.99
 2001 Gevrey-Chambertin, “Clos Prieur,” Joseph Roty\$48.99
 2000 Chambolle-Musigny, “Les Cras”.....\$49.99
 1999 Pommard, “Clos des Arvelets,” 1er Cru,
 Virely-Rougeot\$49.99
 Cherries on the nose, red and black fruits on the palate. Classic Pommard.
- 2001 Vosne-Romanée, “Les Chaumes,” 1er Cru, Jean Tardy ..\$49.99
 2002 Vosne Romanée, 1er Cru, Dom. Gros Frere & Soeur.....\$49.99
 Declassified Echezeaux, spicy and long.
- 2001 Nuits-St-Georges, “Boudots,” 1er Cru, Jean Tardy\$52.99
 Both from grapes Jean Tardy grows for Meo-Camuzet, at a much lower price.
- 2001 Nuits-St-Georges, “Boudots,” 1er Cru, Jean Grivot\$53.99
 2001 Vosne-Romanée, “Beaux Monts,” 1er, Jean Grivot.....\$54.99
 2001 Morey-St-Denis, “Les Millandes,” 1er, Dom Heresztyn ..\$56.99
 2000 Clos Vougeot, Grand Cru, Drouhin-Laroze.....\$57.99
 2000 Volnay, “Fremiets,” 1er Cru, Comte Armand.....\$57.99
 Beautiful black fruit with rich, extremely ripe, supple flavors yet good focus.
- 2001 Corton-Bressandes, Grand Cru, Chandon de Brialles ..\$58.99
 2002 Charmes-Chambertin, Grand Cru, F. Esmonin.....\$58.99
- 2000 Clos-St-Denis, Grand Cru, Dom Heresztyn-Was \$74.99 ..\$61.99
 2002 Vosne Romanée, Chaumes, 1er, Gros Frere & Soeur\$66.99
 2000 Vosne-Romanée, Domaine E. Rouget.....\$69.99
 2000 Clos des Lambrays, Grand Cru.....\$69.99
 Lovely, aromatic, supple and showing elegantly well.
- 2001 Echézeaux, Grand Cru, Dom. Gros Frere & Soeur\$74.99
 2001 Clos-St-Denis, Grand Cru, Domaine Heresztyn\$78.99
 2001 Gevrey-Chambertin, Vieilles Vignes, Dugat-Py\$79.99
 2001 Gevrey-Chambertin, “Fontenys,” 1er Cru, J. Roty.....\$79.99
 2002 Chambertin, Clos de Beze, Grand Cru, F. Esmonin\$84.99
 2001 Clos des Lambrays, Grand Cru.....\$89.99
 92 points Steve Tanzer: “Complex...Rich, dense...spicy and long.”
- 2002 Chambolle Musigny, “Sentiers,” 1er,
 Domaine Groffier\$91.99
 2000 Chambolle-Musigny, “Gruenchers,” 1er Cru, Dujac\$99.95
 2001 Chambertin, Grand Cru, Vincent Girardin\$105.00
 2000 Mazy-Chambertin, Grand Cru, P. Charlopin.....\$145.00
 Powerful and concentrated, with a lingering finish and excellent balance.
- 2002 Bonnes Mares, Grand Cru, Domaine Groffier.....\$159.99
 2000 Romanée-St-Vivant, Domaine de la Romanée Conti.....\$320.00

Pour Votre Plaisir

Refreshing Whites

Well, once again I am writing mostly about white wines. Not because we do not have exciting reds coming, but since Jesse is writing about some of those on the previous page, it gives me a chance to talk about an up-and-coming Chablis producer.

Domaine Alice and Olivier De Moor is owned by a young couple in Chablis, both trained as enologists, who are committed to making the best Chablis they can. They prune severely in their small domaine to reduce yields, harvesting 20% less fruit than many of their neighbors. And, they refuse machine harvesting, since hand picking lets them select the best bunches and avoids damage to the grapes. The result is wines of individuality and richness, with a great sense of their terroir.

The **2002 Bourgogne Aligoté (\$12.99)** won rave reviews from Parker’s *Wine Advocate*, and is so rich and concentrated that it makes you rethink what an Aligoté should deliver. I liked it so much that I bought the entire allocation coming to our market! Their **2002 Chablis, Bel Air & Clardy (\$20.99)** has a charming floral note on the nose, followed by focused minerality on the palate. Very Chablis, but also quite forward. In contrast, the **2002 Chablis, Rosette (\$25.99)** startles you with a nose of smoke and flint, followed by a mineral-focused palate, with a long finish, sowing more flint and smoke. This is a fascinating wine, with more than a hint of citrus and concentrated minerality.

Finally, I get to talk about a red wine! The 2002 Domaine l’Arlot wines have just arrived. One of their top wines in this vintage, as it was last year, is the **2002 Nuits-St-Georges, Clos des Forêts St. Georges, 1er Cru (\$63.99)**. It is full, rich round, with lovely ripe fruit and a sappy, concentrated earthiness. This is lovely wine and a joy to savor. I am pleased to see such a great result from here, as I like the domaine and have been a bit puzzled by some of their wines in the last few years. A Santé.

—Keith Wollenberg

ITALIAN WINES

For questions about Italian wines email Greg at greg@klwines.com or call at ex 2713. If you can't get me directly I put tremendous faith in these Italian wine colleagues opinions, you should too! In Redwood City Jeff Vierra jeffv@klwines.com at ex 2736 or Kirk Walker kirkw@klwines.com or in San Francisco the one and only Mike Parres mikep@klwines.com. Or visit www.klwines.com.

1999 Brunello Pre-Arrivals: The first of many to come!

1999 Baricci-K&L Direct Import bargain!\$36.99

Long one of my favorites, available for the first time in th U.S.! Nello Baricci is one of the first small producers to sell Brunello from his sensational exposure on Montalcino's most famous vineyard site "Montosoli." *Decanter's* Best Brunello of the 1998 vintage and now the fabulous 1999 vintage. Traditional styling, pure, ripe fruit and terroir, extraordinary balance and grace.

1999 Pian dell'Orino-K&L Direct Import bargain!\$36.99

Jan Erbach and Caroline Probitzer's small vineyard with its tiny 500-case production overlooks the historic vineyards of Biondi Santi a bit to the southeast of the town of Montalcino. Jan adds a modern touch with a hint of barrique. With balance and power, this will drink now and through the next decade.

1999 Piancornello-92 points, *Wine Spectator*\$42.99

1999 La Togata-91 points, *Wine Spectator*\$47.99

1999 Caprili-90 points, *Wine Spectator*\$49.99

1999 Casanova dei Neri "Tenuta Nuova"-94 points, *Spectator*\$54.99

1999 Casanuova delle Cerbaie.....\$57.99

1999 Villa Le Prata-93 points, *Wine Spectator*. WOW! \$71.99

1999 La Togata "La Togati"-95 points, *Wine Spectator*\$47.99

Tuscany

2002 Maritma Sangiovese "4 Old Guys"\$6.99

2002 Teruzzi & Puthod Vernaccia di San Gimignano\$9.99

2000 Castello di Monastero Chianti Classico\$13.99

2000 Castello di Volpaia Chianti Classico\$13.99

2000 Villa Antinori Chianti Classico Riserva\$15.99

2000 Castello di Monsanto Chianti Classico Riserva\$16.99

2001 Isole e Olena Chianti Classico\$16.99

2002 Teruzzi & Puthod Terre di Tufi.....\$16.99

2001 Antinori Chianti Classico "Peppoli"\$17.99

2000 Badia a Coltibuono Chianti Classico\$18.99

2000 Avignonesi Vino Nobile di Montepulciano\$19.99

2001 San Vincenti Chianti Classico.....\$21.99

2000 Poliziano Vino Nobile di Montepulciano-2 Bicchieri\$21.99

Truly wonderful Vino Nobile and drinking perfectly now!

1999 Castello di Volpaia Chianti Classico Riserva\$22.99

2001 Riecine Chianti Classico-Dynamic and concentrated\$23.99

2001 Felsina Chianti Classico-Best in a decade!\$23.99

2001 Fonterutoli Chianti Classico.....\$23.99

2001 Fontodi Chianti Classico\$23.99

1999 Tenute Marchese Antinori Chianti Classico Riserva\$27.99

1999 Poliziano Vino Nobile "Asinone"-90 points, *Wine Spectator* \$32.99

1999 Castello di Volpaia Chianti Classico Ris. "Coltassala" ..\$33.99

1999 Castello di Monsanto Chianti Riserva "Il Poggio"\$47.99

Montalcino

2001 La Togata Rosso di Montalcino\$23.99

One of the best Rossos Greg's had! Superb balance, fruit, length, spectacular!

2002 Livio Sassetti "Pertimali" Rosso di Montalcino\$23.99

2001 Costanti Rosso di Montalcino\$33.99

Andrea Costanti said his 2001 Brunello is the best he ever made. Get the preview here!

1999 Verbena-91 points, *Wine Spectator*\$39.99

1998 La Togata Brunello di Montalcino-91 points, *Spectator*\$39.99

1999 Cinelli-Colombini Brunello-90 points, *Wine Spectator*\$39.99

1999 Campogiovanni Brunello-91 points, *Wine Spectator*..... \$44.99

1999 Val di Suga-90 points, *Wine Spectator*\$44.99

1999 Poggio San Polo-93 points, *Wine Spectator*.....\$46.99

1999 Cinelli-Colombini Brunello "Prime Donne"-94 pts, *WS* ..\$49.99

1999 Fossacolle Brunello di Montalcino-93 points, *Spectator*\$54.99

1999 Antinori Pian delle Vigne-92 points, *Wine Spectator*\$54.99

Sotto la Pergola Inclinata

2000 Barolo, the *Wine Spectator* declares it a 100 Point Vintage, in fact "A Flawless Vintage"! I'm sure there are many skeptics among you, I certainly was. The greatest vintage on the face of the earth for all time?

That seems a bit extravagant for me, however James Suckling, the *Wine Spectator's* Italian reviewer, defends his choice by stating: "The sign of a perfect vintages is when just about every producer makes an outstanding wine, and 2000 easily achieves this standard."

Last March Mike Parres and I spent a week in the Langhe Hills, where Barolo and Barbaresco come from, and tasted a tremendous amount of 2000 Barolo. We were both waiting to be overwhelmed by the greatness of the vintage a little bit with our tongue in our cheek. We were, however, were completely surprised by the overall quality, the balance, power, flavors and drinkability of so many wines. The string of truly great vintages in this area from 1996 through 2001 would make a lot of people wonder how you could pick 2000 out as "THE" vintage. Of all the wines I've tasted through all of these vintages (and I've tasted a lot of 2001s too), I'd actually have to agree with the *Spectator's* take on the vintage.

If you are talking about great expressions of drinkable, fruit-filled wines, with balance and classic varietal character, 2000 is really a great vintage. I recently drank a 1964 Giacosa Barolo that was truly

spectacular wine, I'm not sure that in 2044 many of these 2000 vintage Barolo will be as good as the Giacosa was. And if long, long term aging is a qualifier for you than perhaps this wouldn't be the vintage for you. For me, I'll be 91 years old in 2044, and I'm not worrying about buying wines for drinking then.

One of the main problems with any Barolo vintage is the quantity. The average production per wine is less than 1000 cases, so we decided to take control of our own destiny this year with our first Direct Import of **Podere Ruggeri Corsini**, a very small Barolo producer from the commune of Monforte d'Alba. Mike and I visited with the husband-and-wife-team of Nicola Argamante and Loredana Addari to taste their wines (he is the vineyard manager, she the wine maker). We were immediately impressed by the seductive elegance in the wines; it seemed as if a feminine touch had softened the powerful structure of the nebbiolo grape, relaxing its muscles, allowing the personality of the soil to gently state its character, coupled with the classic rose petal aromatics that make Barolo so famous. We weren't surprised that the *Wine Spectator* scored it 91 points. The wine is really very good but the pre-arrival price for the **2000 Podere Ruggeri Corsini Barolo (\$32.99)** makes this wine an absolute must have. Buy a case!

—Greg St. Clair

ITALIAN WINES

1999 Castello Banfi-94 points, <i>Wine Spectator</i>	\$54.99
1999 Le Macioche.....	\$54.99
1997 Canalicchio di Sopra Riserva (F. Pacenti)-90 pts, Parker ..	\$62.99
1997 Casisano-Colombaio Brunello Ris-92 points, <i>Spectator</i>	\$78.99
1999 Valdicava-94 points, <i>Wine Spectator</i>	\$79.99
1997 Talenti Brunello Riserva-93 points, <i>Wine Spectator</i>	\$79.99
"Very fresh Brunello riserva, with mineral, ripe fruit and dried flower character. Medium to full-bodied with fine tannins and a long, refined finish. Very fine indeed. Just like the normal bottling. Best after 2003," <i>Wine Spectator</i> .	
1999 Tenimenti Angelini "Spuntali"	\$84.99
1997 Pertimali Livio Sasseti Riserva-92 points, Parker	\$124.99
One of the unheralded stars of the vintage! Absolutely sensational.	

Piedmont

2002 Bera Dolcetto d'Alba	\$9.99
2001 Agostino Pavia Barbera d'Asti Bricco Blina	\$10.99
2003 Bera Moscato d'Asti.....	\$10.99
2003 Boroli Moscato d'Asti	\$11.99
Richly textured, bursting with flavor, Mike and I found this on our last trip!	
2002 Virna Dolcetto d'Alba	\$11.99
2001 Virna Barbera d'Alba.....	\$11.99
2001 Convento dei Cappuccini Barbera d'Asti	\$12.99
Outstanding balance, dynamic fruit, complex character,	
2003 Saracco Moscato d'Asti	\$13.99
2002 Cascina Val de Prete Arneis "Luet"	\$14.99
2002 Vietti Arneis	\$15.99
2001 San Romano Dolcetto di Dogliani "Vigna Pilone"	\$16.99
2001 G.D. Vajra Dolcetto d'Alba Coste & Fossati	\$16.99
2002 Villa Sparina Gavi di Gavi "La Villa"	\$17.99
2001 Cascina Val del Prete Barbera d'Alba "Carolina"	\$29.99

Barolo/Barbaresco

2000 Marchese di Gresy Barbaresco "Martinenga"	\$34.99
2000 Segehesio Barolo "La Villa"	\$37.99
Stunning richness, balance, perfect harmony, a gorgeous Barolo, Great price!	
1993 Famiglia Anselma Barolo-(Yes, 1993!)	\$47.99
Complex, balanced, drinkable Barolo at an excellent price, what a concept!	
1997 Famiglia Anselma Barolo	\$47.99
1998 Famiglia Anselma Barolo	\$47.99
1995 Famiglia Anselma Barolo "Adasi"	\$53.99
2001 Albino Rocca Barbaresco "Loreto".....	\$53.99
2001 Albino Rocca Barbaresco "Bric Ronchi"	\$53.99
1996 Famiglia Anselma Barolo "Adasi"	\$55.99
1997 Famiglia Anselma Barolo "Adasi"	\$59.99
2000 Altare Barolo "La Morra"-88-91 points, Tanzer	\$64.99

2000 Barolo & Barbaresco: *Wine Spectator's* 100-point vintage!

2000 Barolo & 2001 Barbaresco Pre-Arrivals:

2000 Podere Ruggeri Corsini Barolo-91 points, <i>Wine Spectator</i>	\$32.99
Mike and I visited this producer in March and signed them up on the spot. We import this direct and pass the savings on to you!	
2000 Scavino Barolo-94 points, <i>Wine Spectator</i>	\$36.99
In Piedmont they wonder how many points the incredible 2001 vintage can get? 101 points?	
2000 Luigi Pira Barolo "Marenca"-91 points, <i>Wine Spectator</i>	\$59.99

Trentino-Alto Adige and Friuli

2002 Alois Lageder Pinot Bianco	\$7.99
2002 Ermacora Tocai Friulano-2 Bicchieri, <i>Gambero Rosso</i>	\$9.99
2002 produced wonderful results, and this Tocai is a great example. Dry, with hints of anise, richly textured and mineral laden. The perfect summer quaffer!	

2002 Ermacora Sauvignon-2 Red Bicchieri, <i>Gambero Rosso</i>	\$10.99
New Zealand isn't the only place making spectacular sauvignon! Grassy, stony and full-bodied with layers of spicy ripe fruit. Try it with grilled scampi!	

2003 Convento Muri-Gries Pinot Grigio	\$13.99
2002 Cantina Terlan Pinot Grigio dell Alto Adige	\$15.99
2000 Lageder Pinot Nero "Krafuss"	\$31.99

Lagrein-It's a grape! Powerful, syrah-like and delicious!

2002 Cantina Produttori Gries Lagrein Rosato (rosé)	\$9.99
Tis the season to DRINK PINK, and Lagrein makes the BEST!	
2000 Convento Muri-Gries Lagrein Scuro-1 Bicchieri.....	\$11.99
1999 Muri-Gries Lagrein "Abtei Riserva"-3 Bicchieri	\$28.99
2000 Muri-Gries Lagrein "Abtei Riserva"-3 Bicchieri	\$28.99
2000 Cantina Terlan Lagrein Riserva "Porphy"	\$39.99

Lombardia, Sicily, Umbria, Veneto and Other

2002 Arancio Grillo Bianco	\$5.99
2001 Arancio Nero d'Avola	\$5.99
2001 Arancio Syrah	\$5.99
2002 Zandotti Frascati.....	\$6.99
2002 Colosi Rosso	\$7.99
2001 Falesco Vitiano- <i>Spectator's</i> #1 Value Red	\$7.99
2001 Dama Trebbiano d'Abruzzo	\$8.99
2001 Umani Ronchi Casal di Serra Verdicchio-Staff favorite!	\$8.99
2000 Dama Montepulciano d'Abruzzo	\$9.99
Complexity, balance, rich fruit, great drinking now.	

NV Col Sandago Prosecco Extra Dry Valdobbiadene	\$13.99
Excellent quality! Clean, bright, crisp, it should be on your table tonight!	

2001 Lenotti Bardolino Superiore "Le Olle"-Greg's favorite!.....	\$15.99
1999 Lenotti Amarone	\$32.99
2000 Scacciadiavoli Sagrantino di Montefalco-91 points, Parker	\$34.99
1999 Le Salette Amarone "La Marega"	\$44.99
1998 Venturini Amarone Classico-90 points, Parker	\$41.99
1998 Baltieri Amarone "Sortilegio"	\$57.99

Mike's August Picks

2003 Gini Soave Classico (\$14.99) Soave is made from the grape gaganega and is one of those great summer sippers. Dry, fresh and citrusy fragrance with notes of elderflowers. On the palate, elegant apricot flavors emerge with honey and clove. Full-bodied with a finish that's so long it will bring you in to September. Enjoy.

2001 Jermann Capo Martino 2001 (\$42.99) One of Italy's finest white wines made primarily from old-vine tocai and pinot bianco with smaller amounts of malvasia, ribolla and picolit, fermented in Slavonian oak for 11 months. A velvety textured, complex combination of floral, lime, honey and citrus fruits flavors. (90 points *Wine Spectator*: "...like a steely Puligny...").

2001 Pertimali "Fili Di Seta" (\$32.99) Super-Tuscan at its best! 60% sangiovese grosso and 40% cabernet sauvignon. This wine was aged in Allier oak for 16 months and packs a wallop! Big and bold with great concentration of fruit—blackberries, cassis and a touch of chocolate on the finish. Drinks very well now, Pertimali's silky freshness is dominant with the cab showing soft tannins.

1999 Coati Bruno Amarone Classico (\$32.99) Yes, that price is correct. From the same Corte Rugolin family that Greg wrote about last month. This is another winner: black cherries, coffee and hints of chocolate with a lingering spicy aftertaste. Amarone this concentrated and powerful always work best with dried cheeses, nuts and dried fruit. Salute!
—Mike Parres

SPECIALTY SPIRITS

Armagnac

1980 Baron de Lustrac, Bacco Bas Armagnac \$70.99

The bacco grape is getting harder and harder to find in Armagnac. If you haven't had bacco before, this 1980 Baron de Lustrac would be a great one to try. Rich dried fruit flavors that are balanced out with nice amounts of spiciness. Round and full on the finish.

Château Pellehaut Reserve Bas Armagnac, Tenareze\$35.99

Another beautiful Armagnac from Charles Neal. This is a great place to start for someone just learning about Armagnac. Classic style from the Tenareze region made with a blend of folle blanche and ugni blanc.

Bourbon

Black Maple Hill, 11 year, Single Barrel\$34.99

Our staff loves the bourbon and ryes that are being made at Black Maple Hill. The 11-year-old is a great introduction for someone just starting out with Bourbon. It is also a very high quality boubon at a very nice price. Cask #300 47.5 alc./vol.

Old Rip Van Winkle 15 year\$39.99

A wonderful bourbon that is bottled as close to barrel proof as possible. The extra aging on this whiskey gives it a smooth charred flavor that blends well with the barrel proof. Rich, complex flavors that seem to go on and on. Very Limited!

Calvados/Pommeau

Coeur de Lion Pommeau De Normandie.....\$18.99

Pommeau is the Pineau Des Charentes of Calvados. Made with 2/3 unfermented apple juice and 1/3 Calvados, it is full of flavor and very refreshing. The Pommeau De Normandie has rich juicy apple flavors and would be delightful on these hot August nights!

Roger Groult 20-year-old Calvados Pay d'Auge.....\$76.99

It hurts to drink this wonderful 20-year-old Calvados from Groult because you never want it to end. Full of baked apple flavors with just the right amount of spiciness to balance the sweetness. Everything you want in a Calvados of this age. A great gift for any lover of apple brandy.

Cognac

Jean Fillioux Cep D'Or Grande Champagne\$59.99

The cognacs of Fillioux are all estate grown and distilling is done on the property in classic Charentais alambic stills. These are truly handcrafted cognacs of extraordinary quality. The Cep D'Or is aged an average of 12 years. It has a dark rich color with aromas of deep dried fruit and a touch of anise. Very rich and full on the palate. Wonderful!

Jean Fillioux Tres Vieux Grande Champagne.....\$74.99

The Tres Vieux from Fillioux is truly the nectar of the gods! Grande Champagne that has been aged twenty three years. Rich and full with flavors of orange marmalade, baked pears and butterscotch. It has a wonderful dry, deep finish.

Jean Fillioux XO Reserve Grande Champagne.....\$94.99

This XO Reserve has been aged in Limousin oak barrels for more than 30 years. It has a rich golden amber color. The powerful aromas and flavors intermingle on the nose and on the palate: vanilla, hot chocolate, honey, jammy fruits, mango and apricot. The finish has great intensity and complexity.

Sherry

Hidalgo La Gitana Manzan (500ml)\$8.99

Antonio Barbadillo Manzanilla\$9.99

Antonio Barbadillo Amontillado\$9.99

Garvey "San Patricio" Fino\$10.99

Hidalgo Napoleon Cream Sherry\$11.99

Hidalgo Pedro Ximenez Viejo\$18.99

A Barbadillo "Rafael" OlorDulce\$22.99

A Barbadillo "Laura" Mosc Muscat\$22.99

Lustau "Pata de Gallina" Oloroso\$27.95

Hidalgo Jerez Cortado Palo Cortado\$28.99

Hidalgo "Pastrana" Amont Viejo\$29.99

A Barbadillo "Principie" Amont\$30.99

A Barbadillo "Obispo" Palo Cortado\$39.99

Irish Whiskey

Tyrconnell Single Malt.....\$26.99

Pot still whiskey is different than single malt in that the former uses both malted and unmalted barley, while the later uses just malted. This produces a heavier, more flavorful whiskey. This wonderful, elegant malt has complexity and length.

Liqueur

Prunier Liqueur d'Orange.....\$19.99

If you are looking for a step up from the Classic Grand Marnier, this Prunier Liqueur d'Orange fills the bill. What makes it special is that they use not only the peel of the orange but the blossoms and the fruit. Also, the use of cognac from the house of Prunier, which on its own is outstanding. These elements show in the complexity and flavors in this orange liqueur, and at a wonderful price!

Single Malt Whisky

Bladnoch, 11-year-old, Signatory\$52.99

This un-chilled filtered lowland malt blew our staff away! Being the southern-most distillery in Scotland, it is light straw in color and filled with layers of flavors that linger on your palate. Hints of toasty wheat, touches of caramel, just a bit of peat and a finish that just won't quit! Would make a beautiful aperitif.

Bruichladdich 1973 Vintage Islay\$269.99

If I were on a desert island and could only have one whisky, it would be the 1973 Bruichladdich! The 1973 was selected by Jim McEwan from limited stock of old and rare casks lying in the Bruichladdich warehouse. Limited bottling without chill filtering, plus this is caramel free! Bottled at the distillery using Islay spring water.

Caol Ila 10-year-old, Rum Cask Dun Bheagan\$41.99

The rum cask and Caol Ila marry so well together. The rum helps to balance out the peat to make a really delightful malt. Elegant yet powerful!

Glen Grant 29 year, Cask Strength, Sherry Cask Hart Brs\$169.99

If you enjoy deep, dark, heavily sherried malts with a nice amount of age, this is the malt for you. Rich, sweet with hints of smoke and a finish that will not end. It is getting very difficult to find malts of this age and caliber at this kind of price.

Glenmorangie 12-year-old, Burgundy Wood\$46.99

One of the few bottles I was able to bring back from Scotland. At that time it was only available in duty free shops. It is a lovely malt. The Burgundy wood marries very well with the whisky, giving a well balanced sweetness and touches of smoke with a finsh that just won't end. I'm so happy it is available in the states!

Tasting Bar Schedule for August, 2004.

The following is our tasting bar schedule for both stores for August. All tastings are Noon-3 pm in San Francisco and 1-4 pm in Redwood City. Please see our "local events" section of our website for updates of Thursday evening tastings in the San Francisco store and for special dinners. They are several new dinner events planned for this Fall.

Saturday, August 7: Sparkling Wines/Champagnes. Gary and Marco lead you through a tasting of the best value sparkling wines of France. They'll be on hand to answer any (and all) questions about current and upcoming releases. Eight wines to be poured. Tasting price T.B.A.

Saturday, August 14: California and Oregon Pinot Noir. Trey and Michael Jordan come up with their favorites. We will be pouring wines from some well-known wineries and from smaller, more boutique upstart vineyards. Ten wines to be poured. Tasting price TBA.

Saturday, August 21: Bordeaux! Clyde, Ralph and Steve show us their new hot picks for the 2001 vintage. Ralph and Steve will be taking questions concerning the 2002 and the ultra hot 2003 vintage. As usual, we will be pouring mostly reds, but will include one white Bordeaux and one Sauternes. Ten wines to be poured. Tasting price TBA.

Saturday, August 28: Burgundy: White and Red. Keith and Mulan pick their favorite Burgundies. We will be serving excellent buys and some high quality wines from renowned vineyards. Ten wines to be poured. Tasting price TBA.

—Scott B.

Riedel Since 1756

We carry Riedel glassware, the finest glassware for drinking wines. Glasses can only be shipped in case quantities.

Vinum Series—Machine-made, 24% lead crystal

	per glass	per case
Bordeaux (6 per case)	\$14.99	\$89.94
Burgundy (4 per case)	\$14.99	\$59.96
Chardonnay (6 per case)	\$11.99	\$71.94
Champagne Prestige (6 per case)	\$11.99	\$71.94
Port (6 per case)	\$11.99	\$71.94
Single Malt (6 per case)	\$11.99	\$71.94

Many other glasses—Call for prices



Spiegelau Glasses

These are excellent values for everyday use. Glasses must be shipped by the case (6 glasses per case).

	per glass
Bordeaux glass (6 per case)	\$6.99
Burgundy glass (6 per case)	\$6.99
Port glass (6 per case)	\$6.99
White wine glass (6 per case)	\$6.99

Attention California residents. Proposition 65 WARNING: Consuming foods or beverages that have been kept or served in leaded crystal products will expose you to lead, a chemical known to the State of California to cause birth defects or other reproductive harm.

Marvel Grotto Mini Wine Cooler

Call Tom M in our Redwood City store at (650) 364-8544, ex 2721.

Marvel 50 bottle solid door \$939+delivery
Marvel 50 bottle glass door \$939+delivery

Whisperkool Cooling Units Sale Prices!

If you have up to 2,000 cubic feet of cellar space to cool, this is the perfect solution for you. Please call either of our stores for additional information and a color brochure.

Whisperkool 1600 (300 cu ft)	\$979
Whisperkool 3000 (650 cu ft)	\$1189
Whisperkool 4200 (1,000 cu ft)	\$1289
Whisperkool 6000 (1,500 cu ft)	\$1689
Whisperkool 8000 (2,000 cu ft)	\$1829

The above prices include the new digital PDT thermostat.

Prices do not include shipping.

ORDER NOW!

VINOTHEQUE STORAGE CABINETS

It is extremely important to protect your wines from temperature fluctuation. The most convenient location for your collection is in an air-conditioned wine cellar at home. Unfortunately, most of us do not have the ability or space to build a home cellar that is cost-effective. We are pleased to offer you the next best alternative: a Vinothèque Wine Storage Cabinet. A few prices are listed below. Please call our knowledgeable staff for additional details, a full-color brochure, pricing on all available options, and delivery charges. These prices are for custom orders

Models	BOTTLES	RETAIL	K&L
Vinotheque 320	264	\$3650	\$2289
Vinotheque 500	368	\$3975	\$2595
Vinotheque 550	374	\$4325	\$2795
Vinotheque 700	528	\$4675	\$2895
QT Models			
Vinotheque 320	264	\$4750	\$2795
Vinotheque 500	368	\$5295	\$3295
Vinotheque 550	374	\$6225	\$3595
Vinotheque 700	528	\$6850	\$3895

LOW EVERYDAY PRICES!

**We will beat any written quote on custom
Vinotheque storage cabinets by at least \$25.**



WINE OPENERS

Screwpull Lever Pull

\$79.95

Instapull Wine Opener

\$10.99

The world's fastest and least expensive lever-style corkscrew. Includes foil cutter, extra worm and manufacturer warranty.

Redwood City Wine Storage Lockers!

Our Redwood City wine locker facility is temperature-controlled and very secure.

We have six sizes for your convenience: 10-case, 16-case, 20-case, 32-case, 40-case, and 60-case. The size designations are based on the assumption that your wine collection includes a combination of both cardboard and wooden cases.

10-case locker, \$13.50 per month
16-case locker, \$18.00 per month
20-case locker, \$24.50 per month
32-case locker, \$35.00 per month
40-case locker, \$43.50 per month
60-case locker, \$52.50 per month
70-case locker, \$75.00 per month
80-case locker, \$86.00 per month

The minimum rental period is six months. Our lockers are temporarily full. To get on the waiting list, please call Sharon at (650) 364-8544, ex 2733. For billing, call Sharon at ex 2733.

Wine Storage Lockers in San Francisco

We now have wine storage lockers in our San Francisco store. These lockers have a capacity of between 24-30 cases. Cost is \$180 for six-months rental. Call Sharon at (650) 364-8544 ex 2733.

Shipping Information

ALL ALCOHOLIC BEVERAGES ARE SOLD IN CALIFORNIA AND TITLE PASSES TO THE BUYER IN CALIFORNIA. We make no representation to the legal rights of anyone to ship or import wines into any state outside of California. The buyer is solely responsible for shipment of alcoholic beverage products. By placing an order, you authorize us to act on your behalf to engage a common carrier to deliver your order to you. ALCOHOLIC BEVERAGES MAY BE SOLD AND DELIVERED ONLY TO PERSONS WHO ARE AT LEAST 21 YEARS OLD. IN PLACING YOUR ORDER, YOU REPRESENT TO US THAT YOU ARE AT LEAST 21 YEARS OLD AND THAT THE PERSON TO WHOM YOU ARE DIRECTING DELIVERY IS AT LEAST 21 YEARS OLD.

When your alcoholic beverages are delivered, the per-

son receiving delivery may be required to show identification proving that he or she is at least 21 years old. If, between date of order and date of arrival, the laws of your state change so as to make it illegal to receive the shipment, you can return the order for a full refund.

WE CAN SHIP TO WESTERN EUROPE AND ASIA. Please call our sales department for rate quotes:

1-800-247-5987

Local Delivery Service is also available. Please contact your local K&L. Please note, there is a 5% restocking fee for returned or cancelled orders.

Join One of Our "Wine of the Month" Clubs

Our Wine Clubs are now better than ever with our new integrated database. Here are some of the new features:

1. All K&L activity, whether it is a Wine Club or retail/website purchase, will be reflected in your online account.
2. Wine Club selections will be available on our website in real-time inventory.
3. Wine Club members may combine retail wines with Wine Club wines for shipping.
4. Members of one of our Wine Clubs may purchase wine from either of the other Clubs. We will limit the current monthly selections to that Club's members only for the first month, and then any wine in any Club will be available to all Club members.
5. Additional Wine Club member-only specials will be available, providing unbelievable value on these wines. These specials will only be offered to Wine Club members. Two current special offers include the 1999 Beaulieu George de Latour Private Reserve Cabernet Sauvignon and the 2000 Dominus Estate. Though I can't indicate the price, they are spectacular values!

We want our members to taste wines they may otherwise not choose, as well as provide outstanding value. Recent selections have included Viognier from the Rhône, Cabernet from Argentina, Brunello di Montalcino, Sauvignon Blanc from New Zealand, as well as a variety of wine from California, including Cabernet Sauvignon and Chardonnay, but also Semillon and Syrah. We do everything possible to insure that any wine sent out as part of our Wine Clubs will be less expensive than anywhere else in the U.S. Join our new and improved Wine Clubs. You will be happy you did!

—Dave Rosenzweig



3005 El Camino •
Redwood City, CA 94061

Address Service Requested

SIGNATURE RED COLLECTION

This is a Club for the connoisseur and the passionate wine lover. Two magnificent bottles of red wine will arrive each month. Though drinkable now, they would also benefit from further cellaring. Wines in this Club normally sell for between \$30 and \$50 a bottle. Monthly Cost: Only \$49.95 + Shipping (+ Tax for CA residents only). Reorder price: \$144 for 6 bottles or \$280 for 12 bottles. Previous Signature selections (*Wine Spectator*-listed prices): 2000 Dominus Napanook (\$40), 2000 Signorello Cabernet Sauvignon, (\$48).

PREMIUM WINE CLUB

This Club features a tremendous selection of wines from around the world. These wines show complexity and true varietal character and are a step up from the everyday table wine. See below for two of our past selections. Usually, but not always, we include a white and a red. Wines in this Club normally sell for between \$18 and \$30 a bottle. Monthly Cost: Only \$29.95 + Shipping (+ Tax for CA residents only). Reorder price: \$82 for 6 bottles or \$162 for 12 bottles. Previous Premium selections: (*Wine Spectator*-listed prices) 1999 Buehler Estate Cabernet (\$28), 2002 Bell Chardonnay, Napa (\$22).

BEST BUY WINE CLUB

A great way to learn about wines from around the world with a very high quality-to-price ratio. Usually we include a white and a red. Wines in this Club normally sell for between \$10 and \$15 a bottle. Monthly Cost: Only \$17.95 + Shipping (+ Tax for CA residents only). Reorder price: \$52 for 6 bottles or \$100 for 12 bottles. Previous Best Buy selections: (*Wine Spectator*-listed prices) 2000 Davis Bynum "Boar-doe" (\$18), 2002 La Posta Cabernet, Argentina (\$19).

PRESORT STD
US POSTAGE
PAID
HAYWARD, CA
PERMIT #3335

TO ORDER, call our toll-free number: (800) 247-5987.

TO REACH the San Francisco store, call (415) 896-1734.

TO REACH the Redwood City store, call (650) 364-8544.

Check out our award-winning site at www.klwines.com